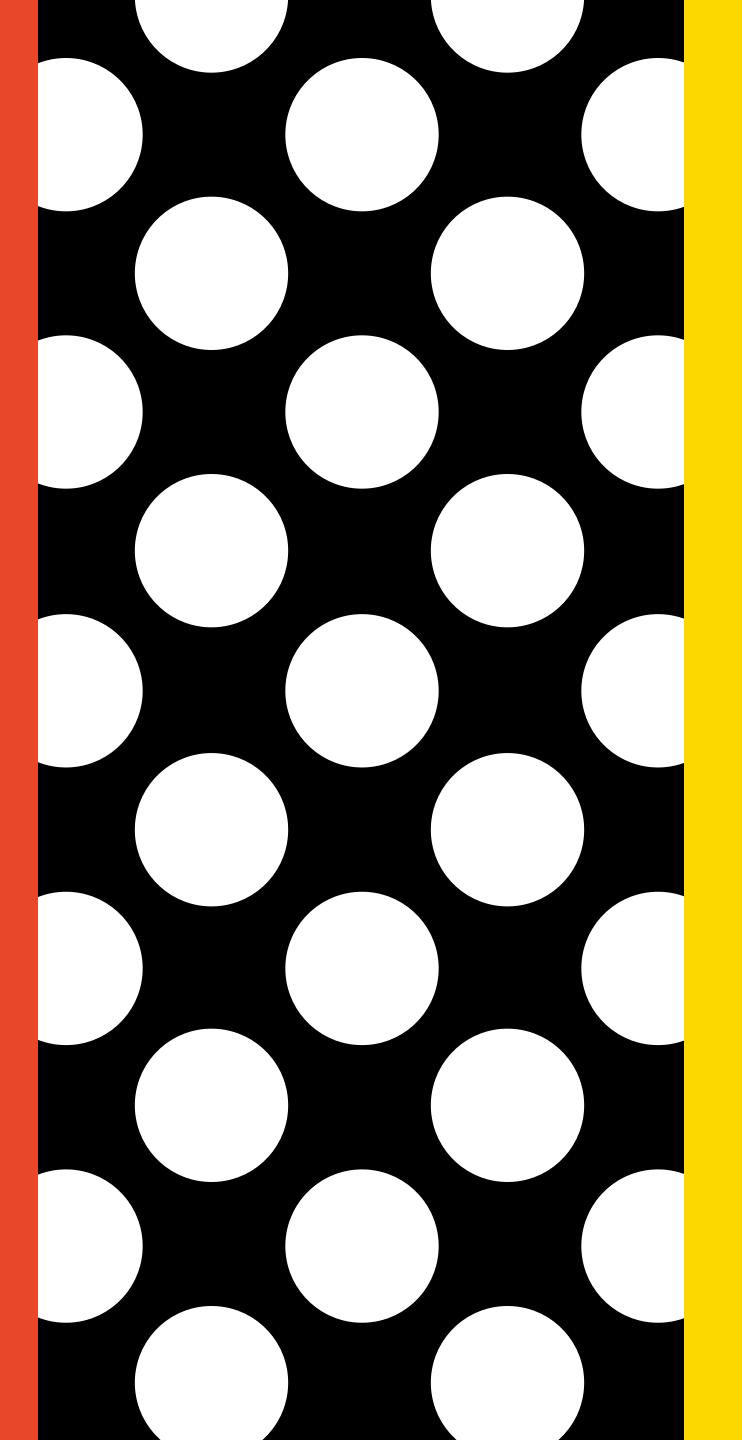
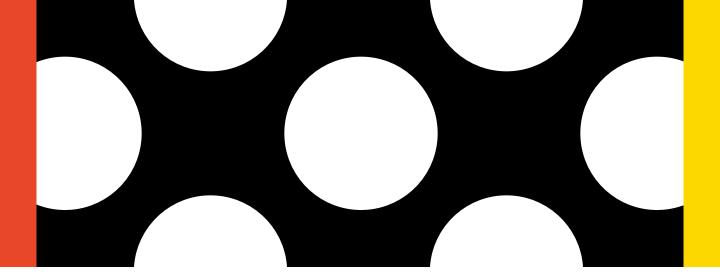
—Solids B&BItalia 2023 18th - 23rd April





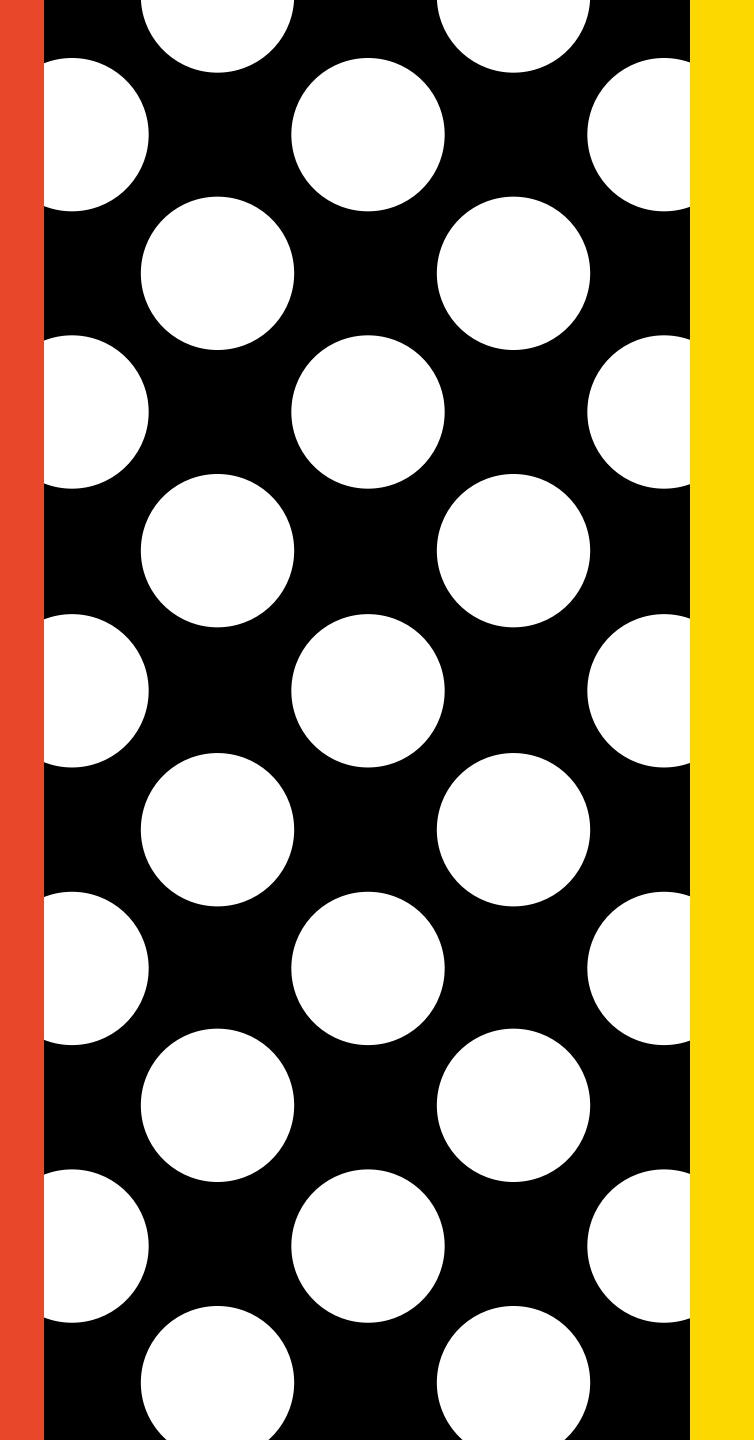


-Solids B&B Italia 2023 Index

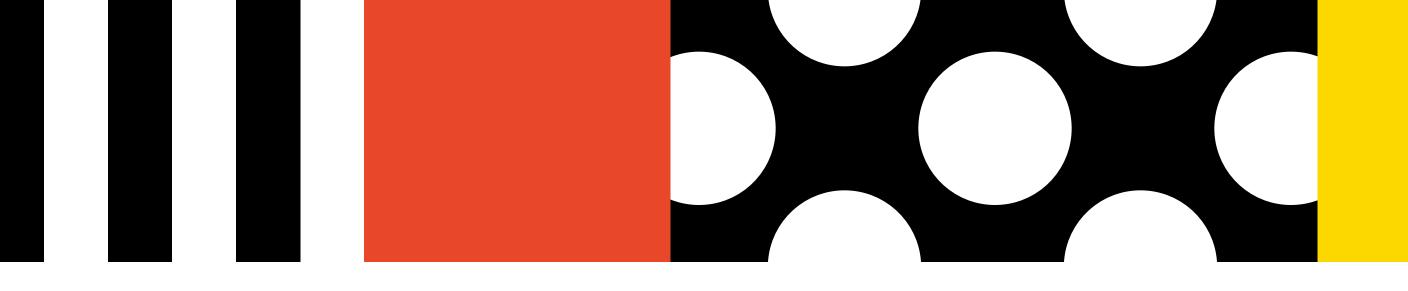
- -Concept
- -New products
- -New textiles
- -Range extensions
- —Layout proposals
- -Marketing & Communication
- -Event Plan & Info



-Solids B&BItalia 2023 Concept





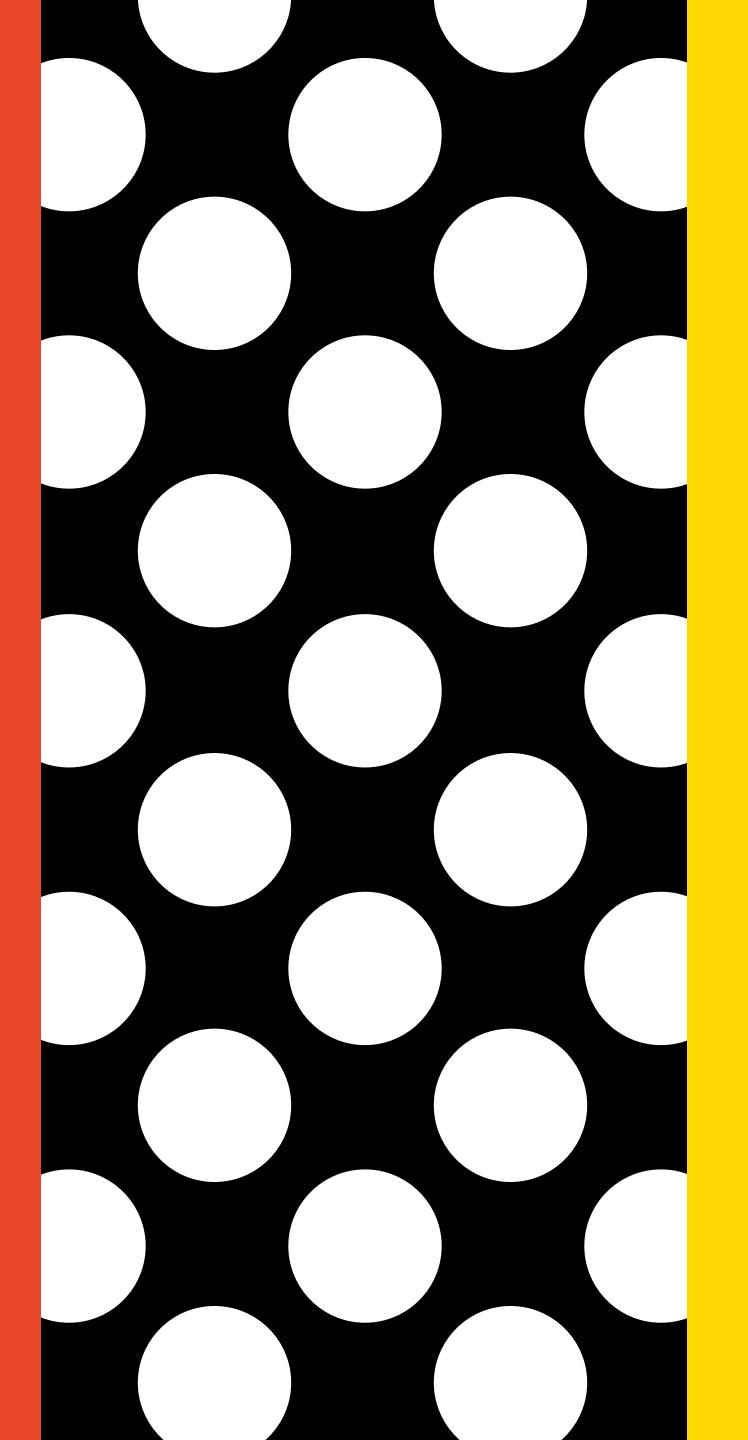


"We wanted to respect B&B Italia's creative DNA and its multiple languages, a tribute to its ability to keep paradoxes under control. B&B Italia is recognised for great classics but at the same time has always been able to surprise. This year we wanted to be as surprising as possible."

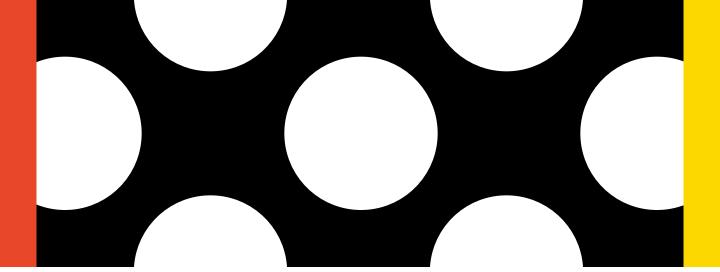
—Piero Lissoni, Artistic Director at B&B Italia



-Solids B&B Italia 2023 Products







-New Products 2023

Dambo Sofa System design Piero Lissoni

Eryt Armchair design Piero Lissoni

Tortello Sofa and Armchair design Edward Barber & Jay Osgerby

Quiet Lines Complements design Gabriel Tan

Lemante Small tables design Kensaku Oshiro

Flair O' Couture Chair design Monica Armani

Heri O' Chair design Monica Armani

Tetrami Storage Units design Naoto Fukasawa

-New textiles 2023

Lagos Lissy Liam Milo

—Range Extensions Allure O' Table design Monica Armani

Tobi-Ishi Table design Barber & Osgerby

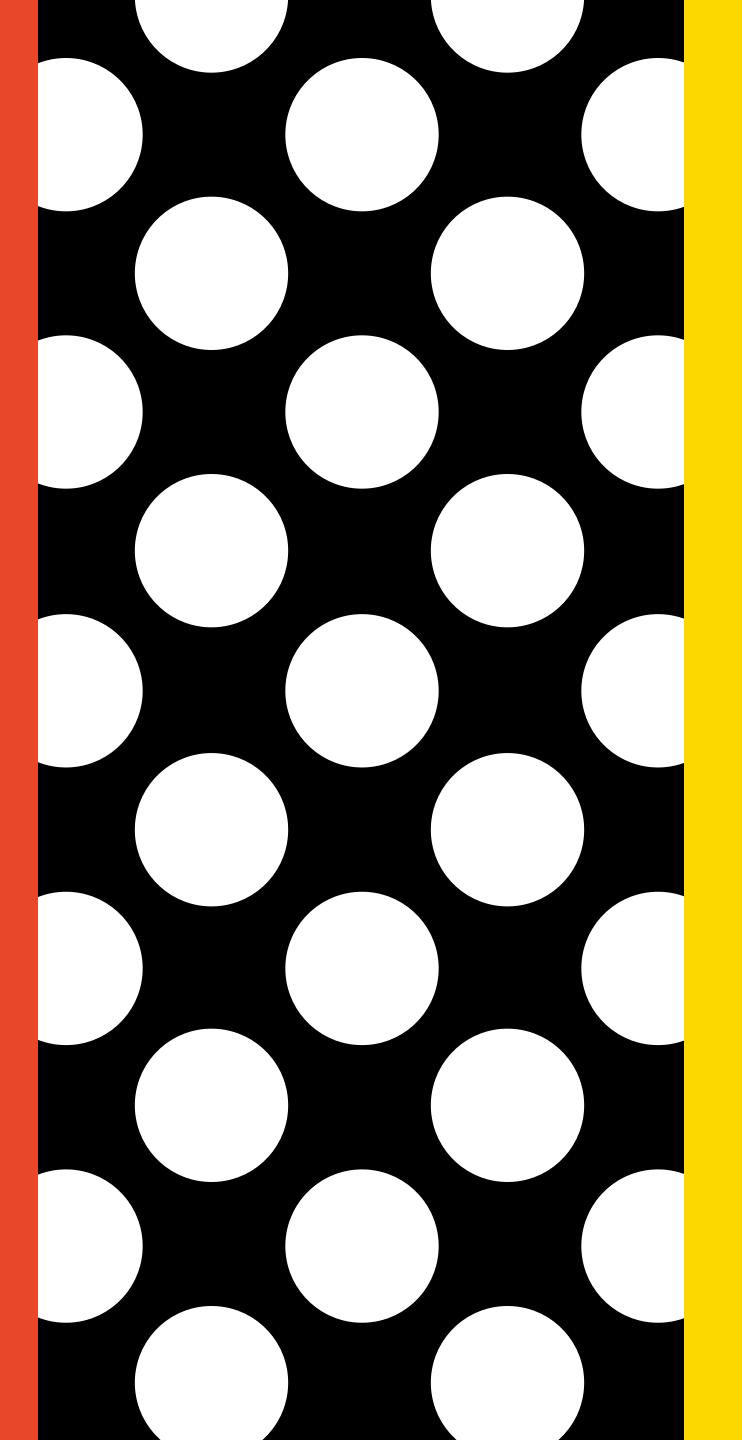
Alys 10 Bed design Gabriele & Oscar Buratti

Serie UP Compasso d'Oro design Gaetano Pesce



-Dambo Sofa System

design Piero Lissoni







—Dambo, design Piero Lissoni

"Dambo is a modular system that suggests a new way of sitting, a system of large islands. The sofa is assembled in a simple way and features an armrest with an asymmetrical movement. I imagined it as an island amid the ebb and flow of everyday life. An island to enjoy alone or in company, to listen to music, to read and, why not, even to sit at the computer. It is very technological, we have cleaned it of everything that is not needed, it can be completely disassembled, and we have also added a few surprises in the construction of the cushions, which of course I cannot reveal to you. The beautiful thing is its presence, it can create unexpected places but at the same time much more classical, less casual places."

— Piero Lissoni

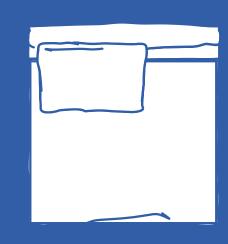


-Dambo Sofa System

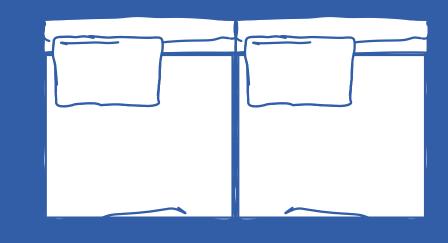
design Piero Lissoni

5 elements 28 item codes

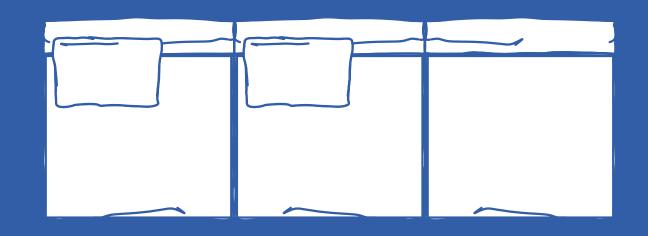
Linear modules



single

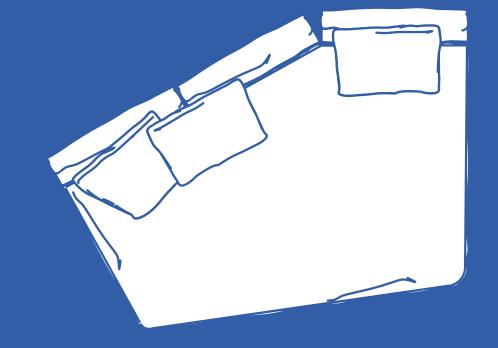


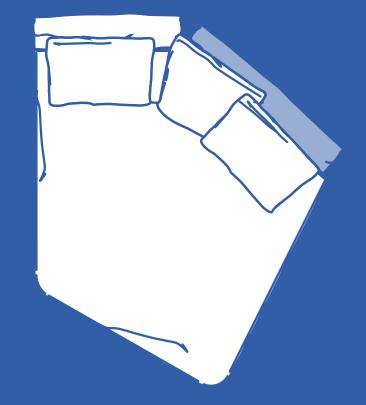
double



triple

Curved modules



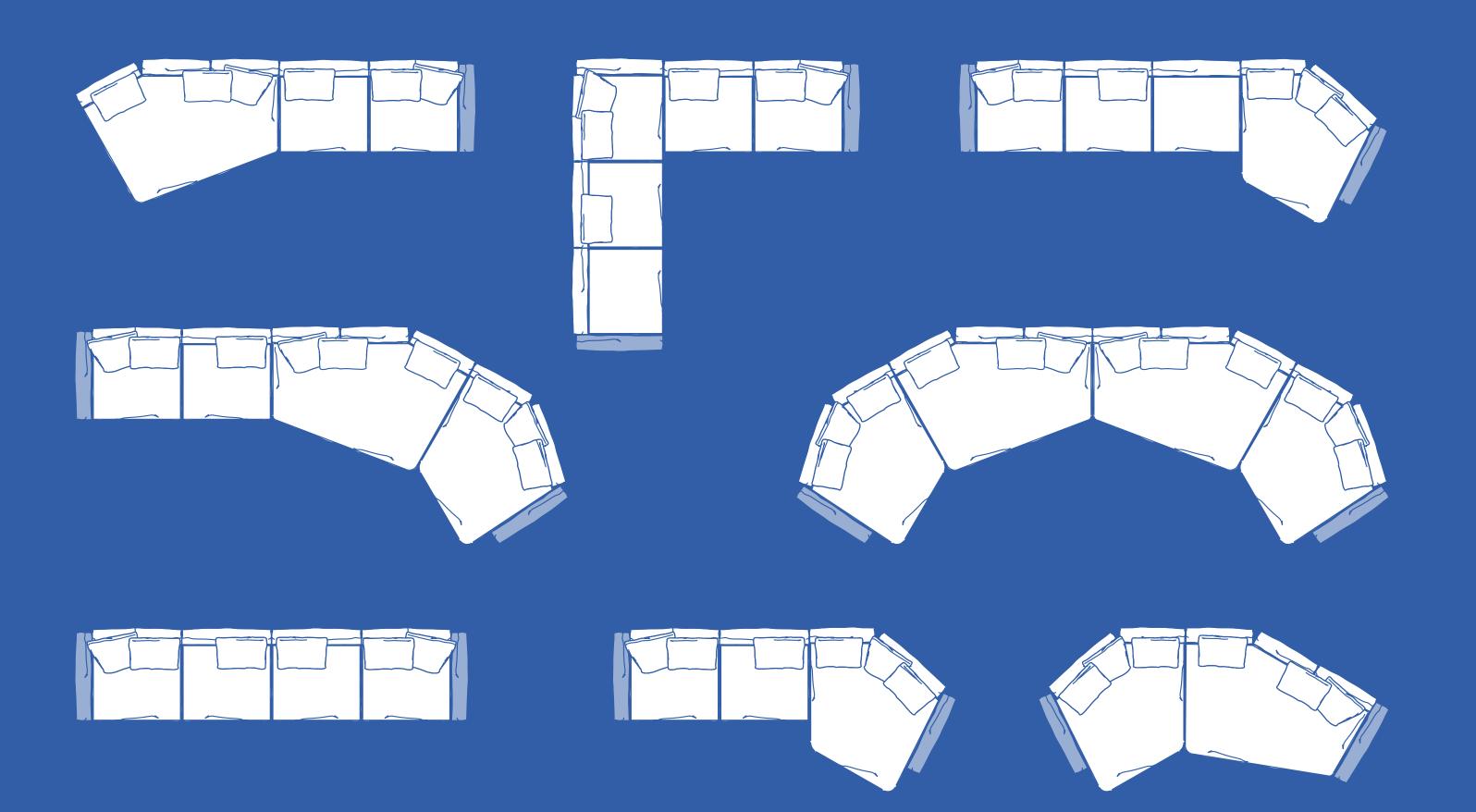




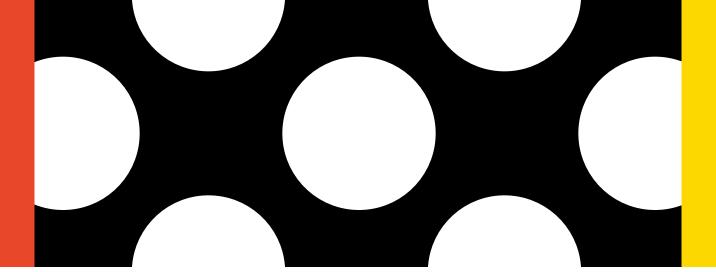
-Dambo Sofa System

design Piero Lissoni

28 item codes Multiple configurations







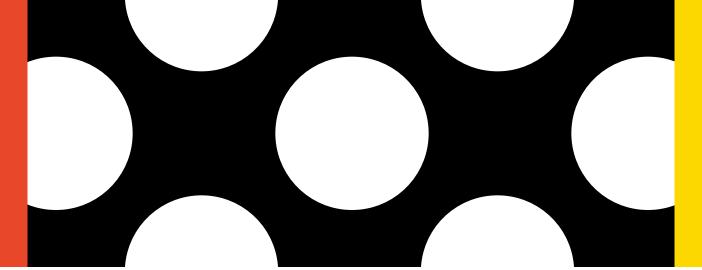
Dambo is the third sofa system that Piero Lissoni has designed for B&B Italia. It's a modular system composed of irregular pentagons and rectangular modules that combines more complex geometric shapes with linear elements and lends itself to multiple compositions and environments.

The pentagonal base elements, with their large dimensions and great flexibility, can be used as peninsulas when combined with other elements or as free-standing monoliths. They are cosy volumes to be placed in the middle of a room, to craft corner solutions or to create

customized compositions. For a more eclectic living room, they can also dialogue with previous collections to create an actual archipelago of combinations, where the uniqueness of each element contributes to telling a heterogeneous yet coherent story.

The high, enveloping backrests are a hymn to the organic forms of the botanical world. The armrests resemble petals thanks to a front movement that allows them to be lowered and adjusted as desired. There are five basic elements, characterised by a cosy softness and plush ergonomics.



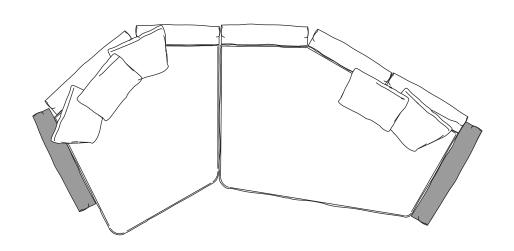


The different geometries are in harmony with each other, informal yet functional and versatile. The entire series boasts a cold-foamed construction system with state-of-the-art upholstery. Backrests and armrests are attached to the base structure by means of a bayonet coupling system. The small feet, with their discrete and essential

design, have an elegant oval section. What emerges is lightness but also versatility, in line with the contemporary lifestyle dictates increasingly merging living spaces and home office corners. Dambo thus lends itself to a wide audience, faithful to the B&B Italia tradition, but with an eye on the art of modern living.

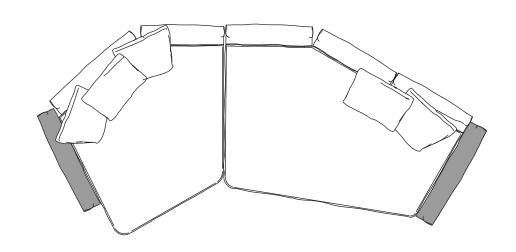








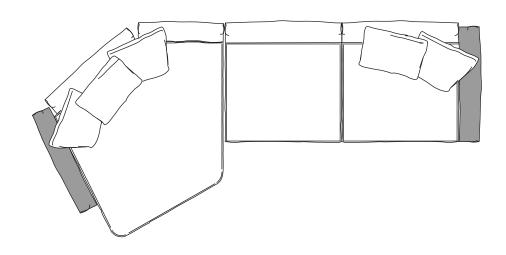






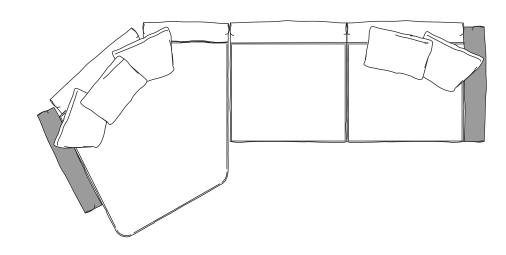




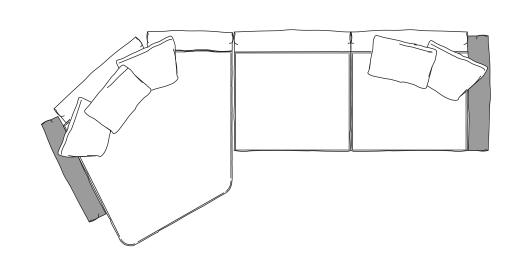






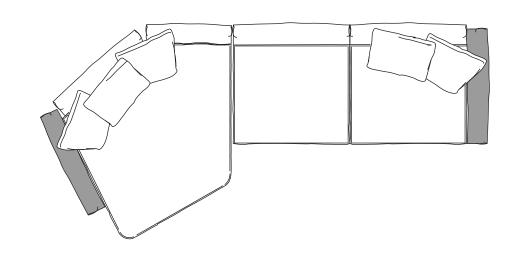








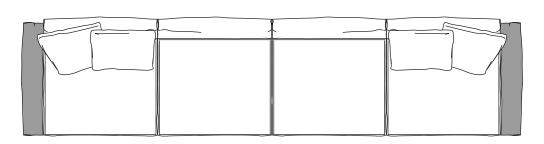






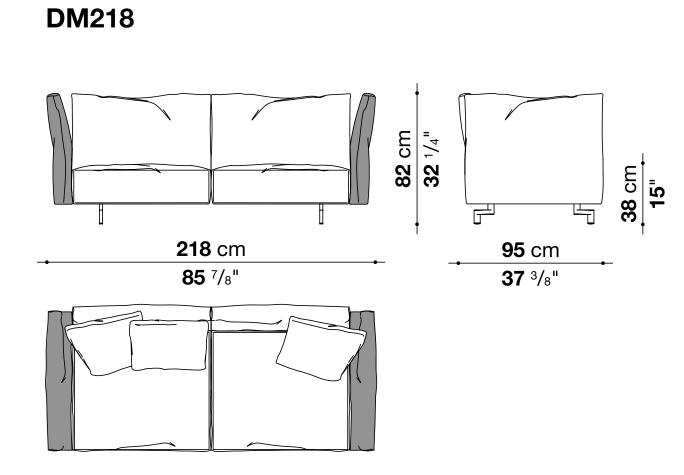




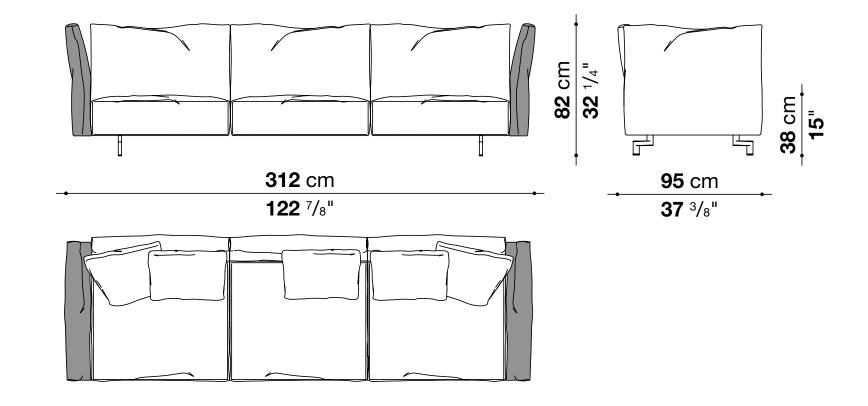




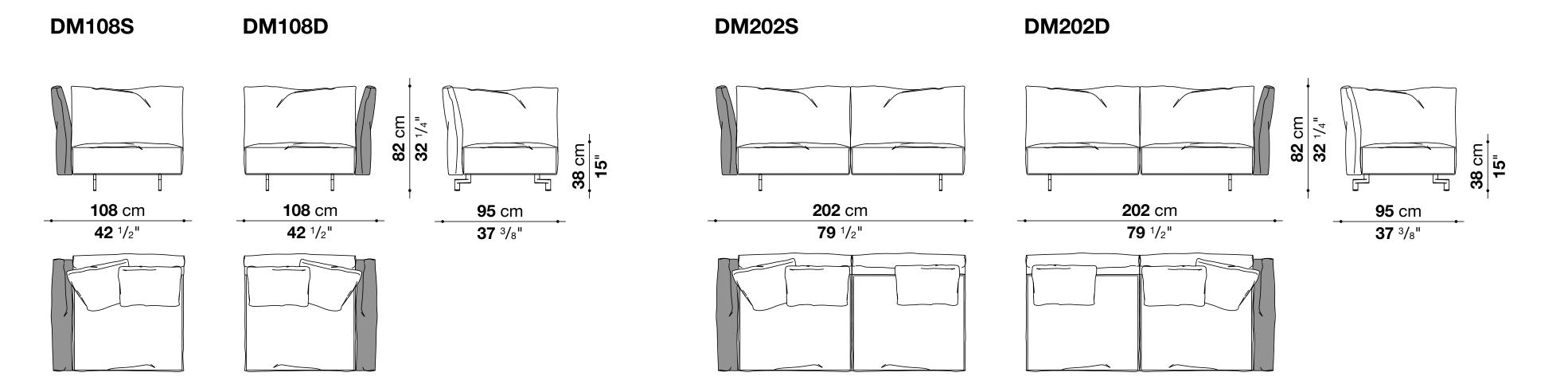


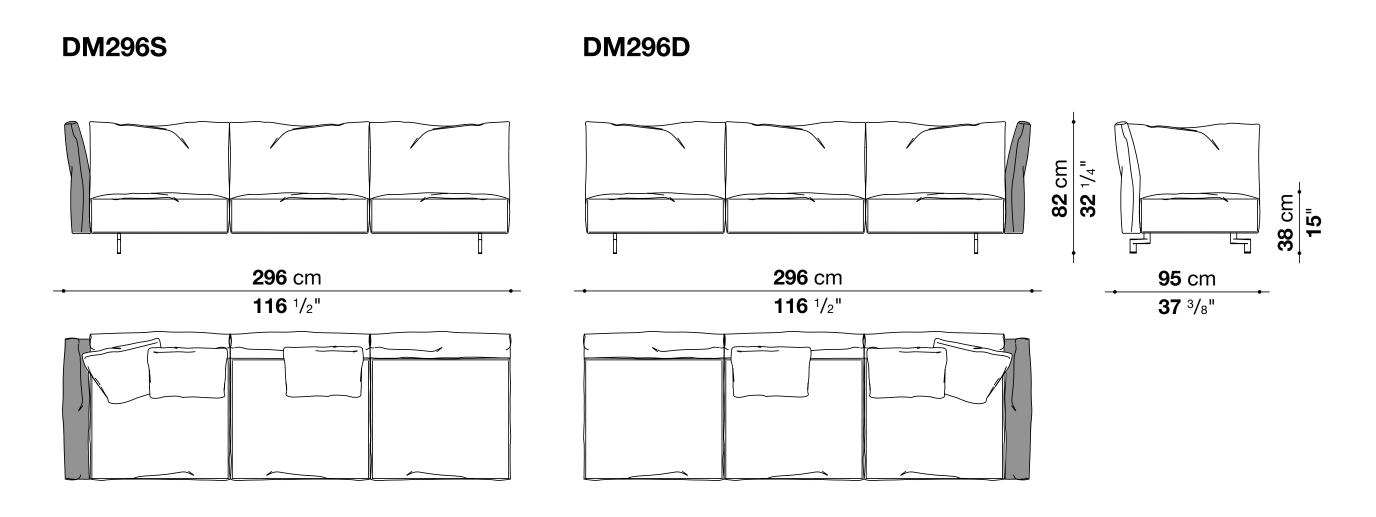


DM312

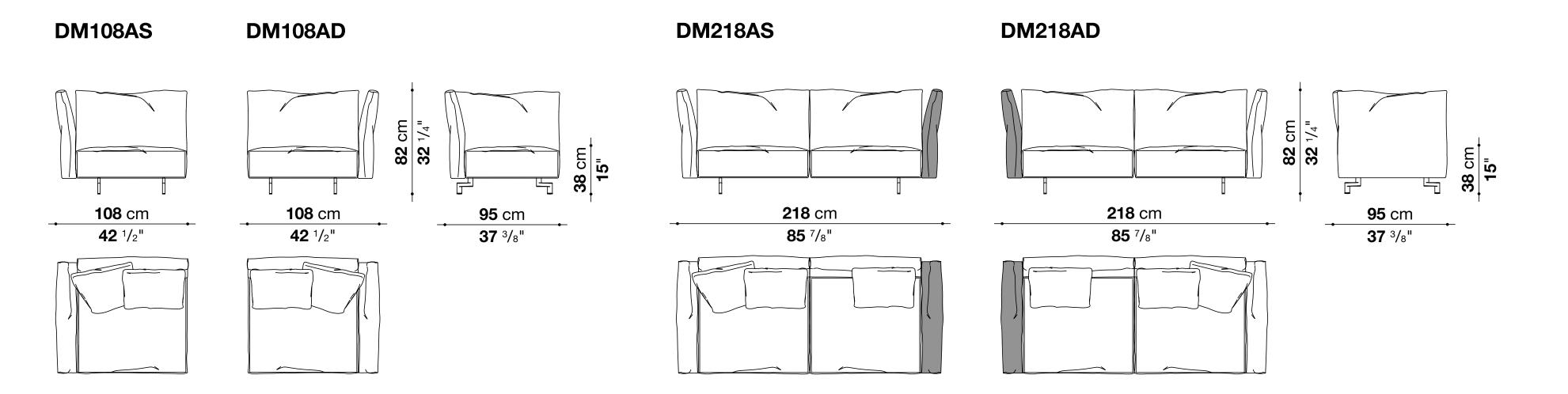


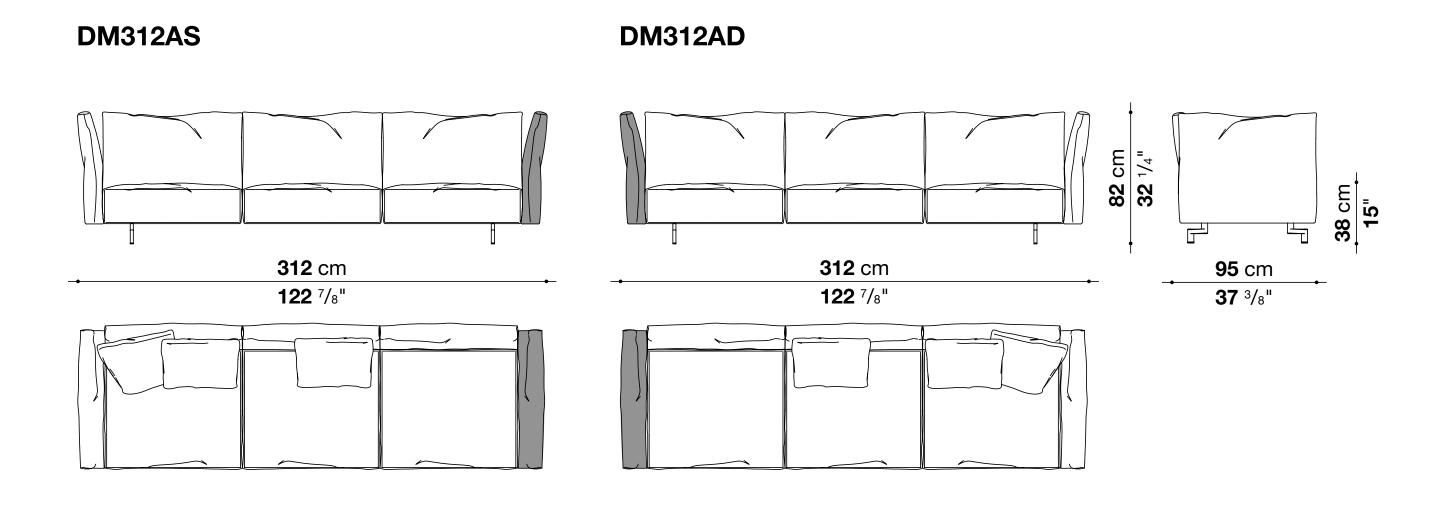




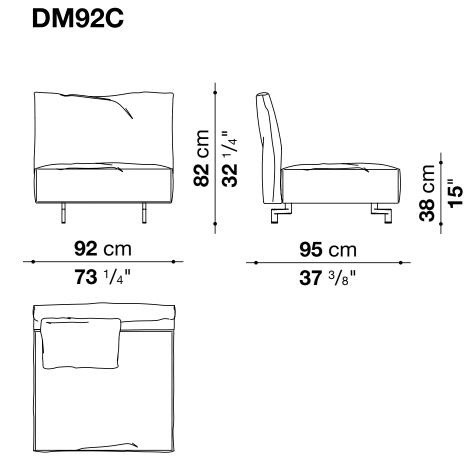




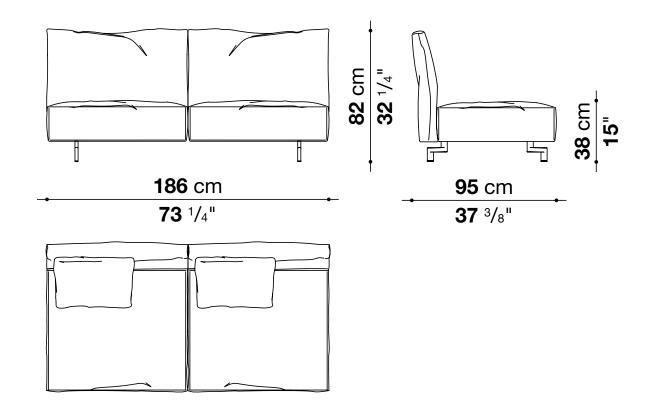




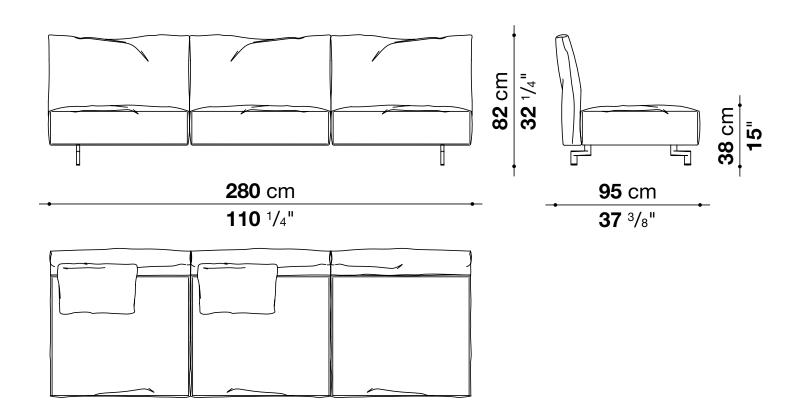




DM186C



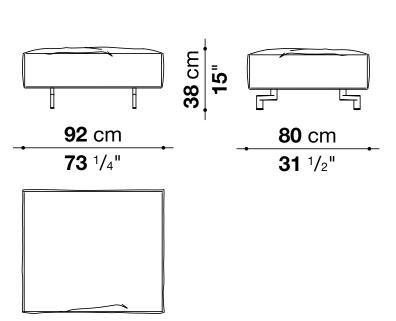
DM280C



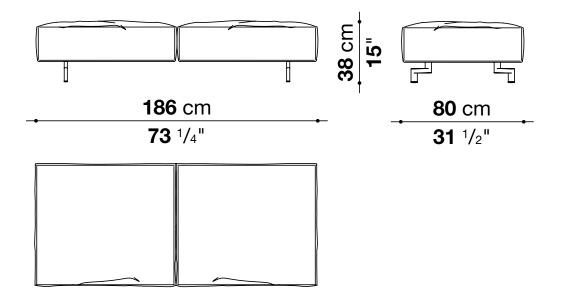


design Piero Lissoni



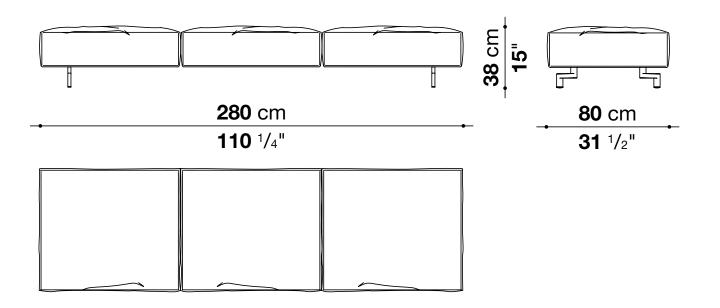


DM186P



DM280P

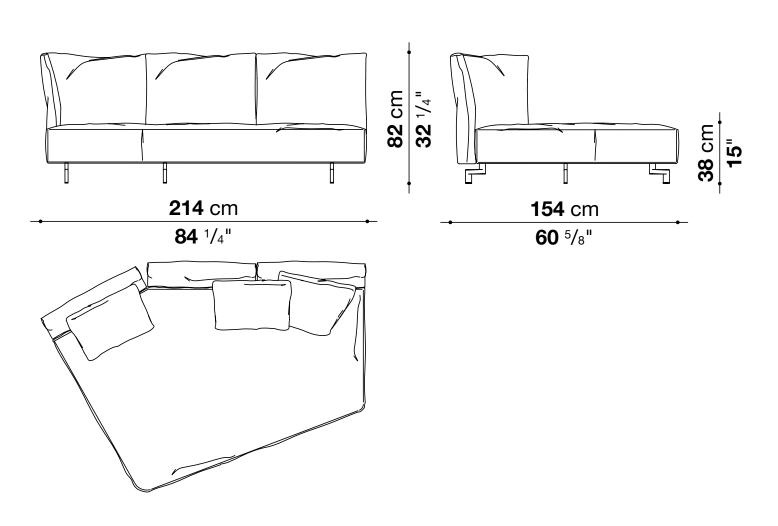
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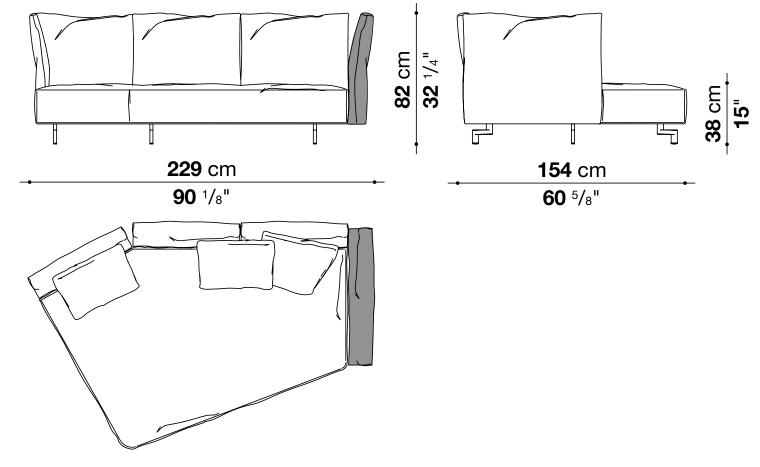


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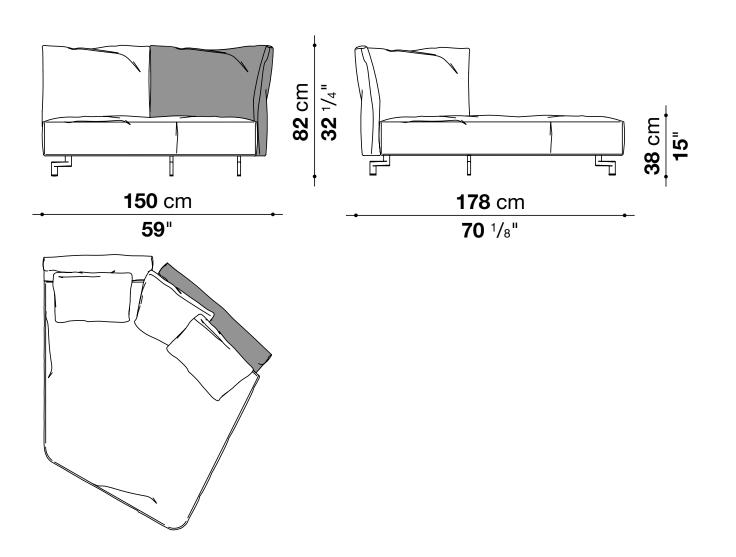
-Dambo Sofa System design Piero Lissoni



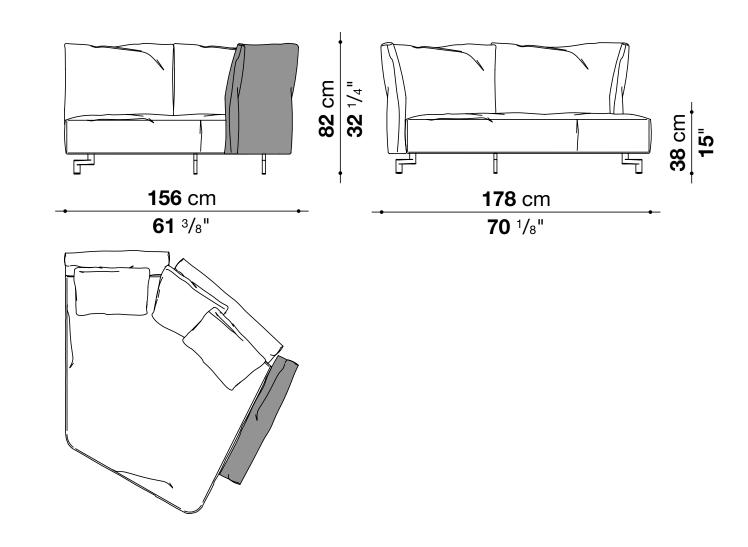
DM154LD_2 / DM154LS_2 (mirror version)



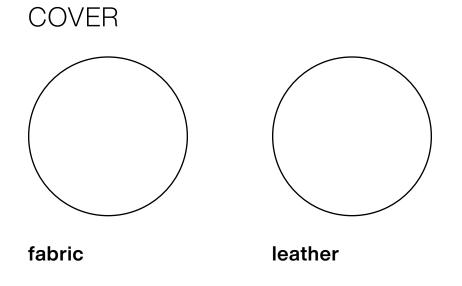
DM178LD_1 / DM178LS_1 (mirror version)

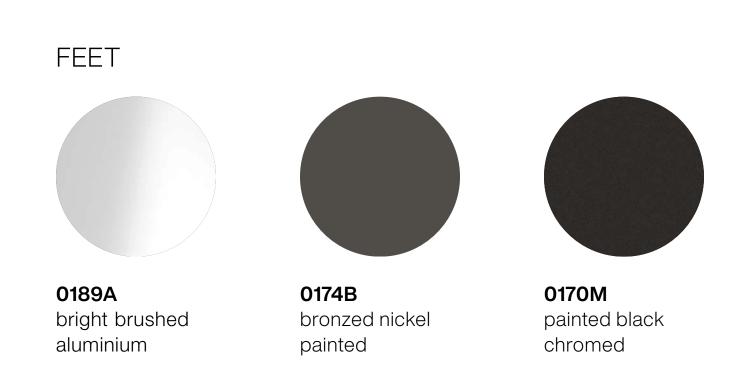


DM178LD_2 / DM178LS_2 (mirror version)





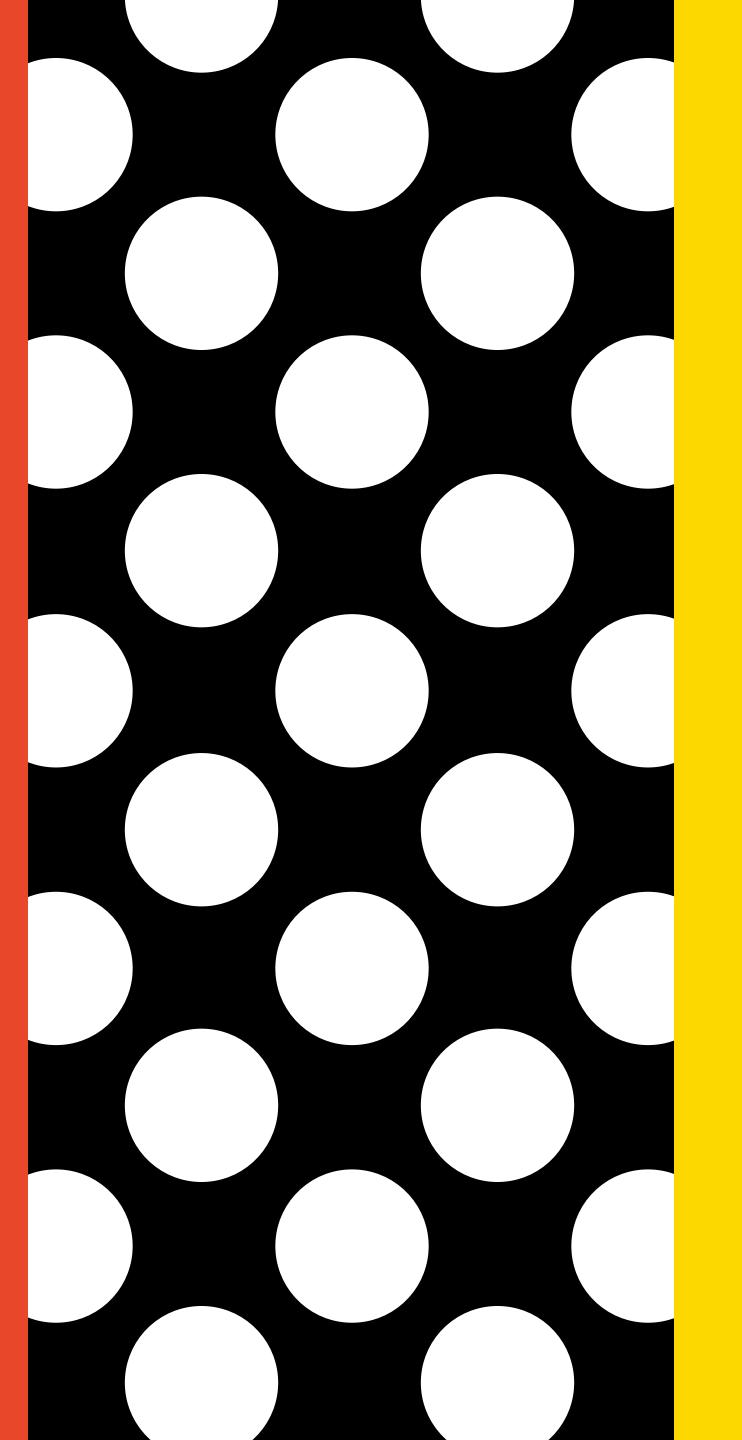






-Eryt Armchair

design Piero Lissoni





-Eryt Armchair

design Piero Lissoni

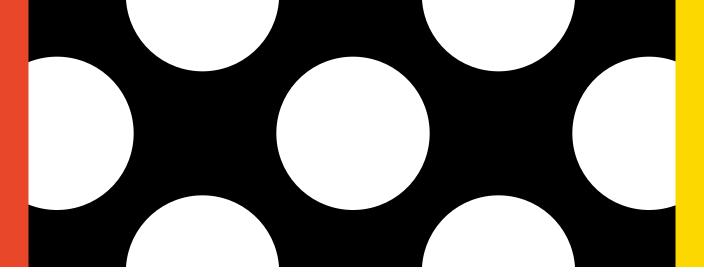


-Eryt, design Piero Lissoni

"Eryt is a project I have wanted to do for many years with B&B Italia. I think it has a good expressiveness; at its core there is an idea of simplicity and respect for qualities that are very humanised, and wood is exploited to maximise its possibilities. When you see Eryt you realise it comprises all my classic mistakes: it's wide, it's low, one must always adjust the position, but it has a nice presence. You could say it's an armchair with personality."

— Piero Lissoni





Nodding to 1950s Nordic design and to elements of Japanese culture, Eryt is the new armchair by Piero Lissoni. With a strong graphic and welcoming presence, the ash structure recalls Nordic rigour and an oriental spirit through a linear combination of materials but with refined touches. The turned solid wooden frame is made of light or black brushed ash topped with a curved plywood backrest and seat.

The armchair is available entirely in wood or with the seat cevered in thick leather and can be complemented with a soft elliptical cushion upholstered in fabric or leather. Eryt's design is reduced to a minimum to meet technical requirements, guarantee a light-weight aesthetic, and provide comfort.



—Eryt Armchair

design Piero Lissoni



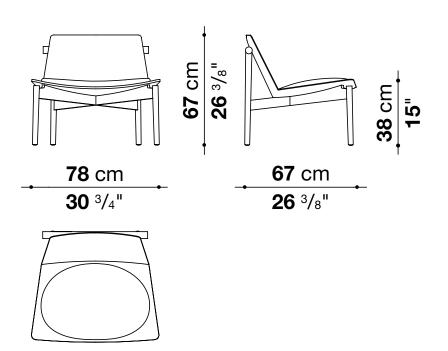




—Eryt Armchair

design Piero Lissoni

ER78F



FRAME AND SEAT/BACK

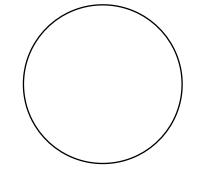


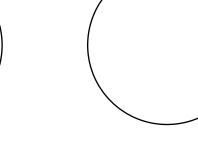
0421C brushed light ash



0494N brushed black ash

SEAT CUSHION COVER



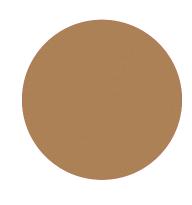


fabric leather

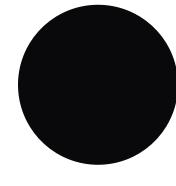
SEAT/BACK COVER



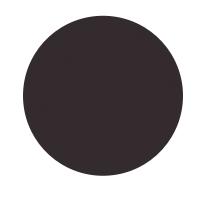
1121104 milk white thick leather



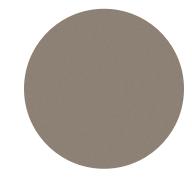
1121300 natural leather



1121150 black thick leather



1121350 dark brown thick leather



1121280 dove grey thick leather

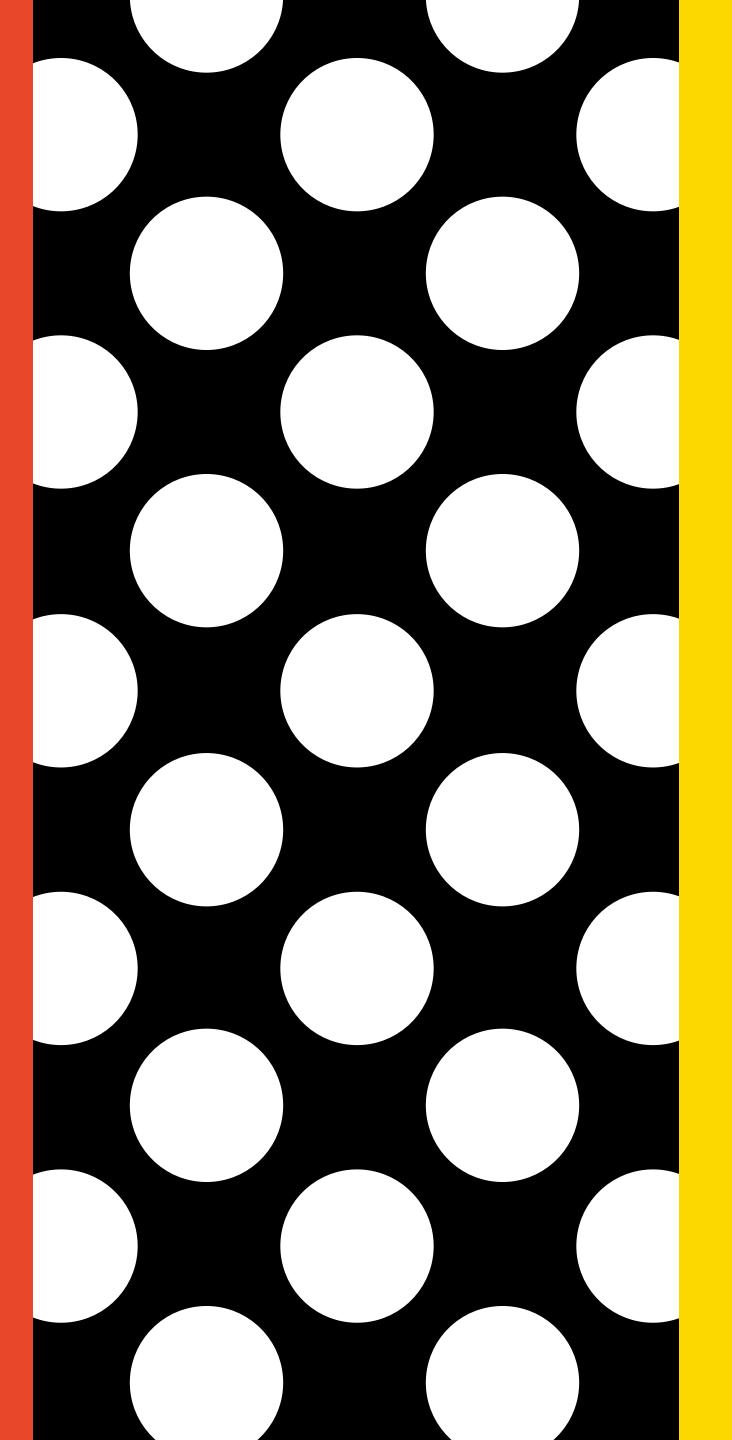


1121201 ivory thick leather



-Tortello Sofa and Armchair

design Edward Barber & Jay Osgerby







—Tortello, design Edward Barber & Jay Osgerby

"Following on from our Tobi-Ishi family of tables, we have designed a new collection of upholstered seating. Sculptural in form, the Tortello sofa and armchair are generous in proportion and extremely soft, giving ultimate comfort. The informal shape offers different seating positions and makes Tortello a centrepiece."

— Edward Barber & Jay Osgerby

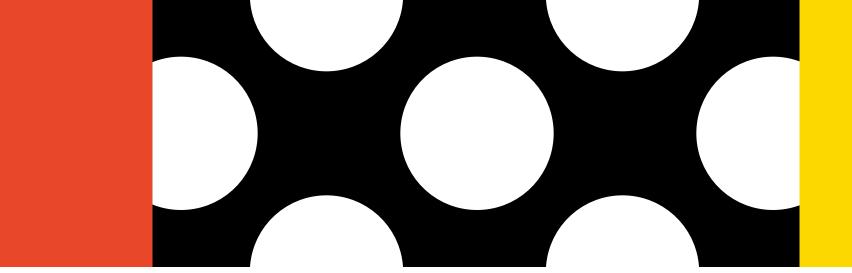


-Tortello Sofa and Armchair

design Edward Barber & Jay Osgerby



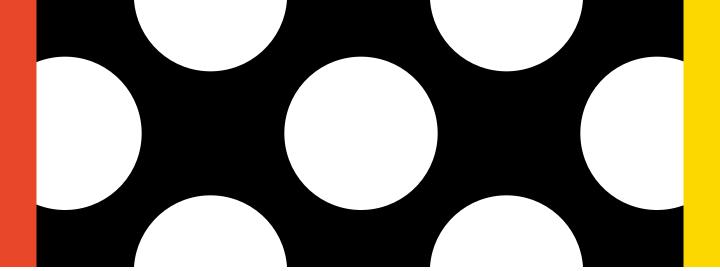




British designers Edward Barber and Jay Osgerby certainly know how to be witty, hinting at the name of their latest creation, Tortello. The new seat presents itself as a monolithic sofa and armchair that amuses with its generous, soft and cosy shapes. Just as the name leaves no room for the imagination, the design is also striking. Tortello is composed of several unexpected elements. The supporting structure, a sort of tray with a trapezoidal section base, is rotationally moulded from recycled polyethylene. It is then completed by an elastomer mattress on which

the foamed upper element is laid, a soft fabric-covered volume characterised by a peculiar profile thanks to a 'pinched' stitching. Tortello boasts responsible manufacturing thanks to the most advanced technologies and state-of-the-art materials. Circularity and recycling are at the heart of this new collection, starting with the structure in second-life polyethylene to which are added elements in polyurethane foam and thermoplastic elastomers that define its geometry and comfort.





Softness is guaranteed by a series of targeted constructive expedients, despite the fact that the quantity of polyurethane used is minimal. The choice of materials and construction techniques, which allow to

assemble the structural elements without the use of adhesive or glues, mean that Tortello can be completely disassembled and consequently easy to recycle.



-Tortello

Sofa and Armchair







—Tortello Sofa and

Armchair







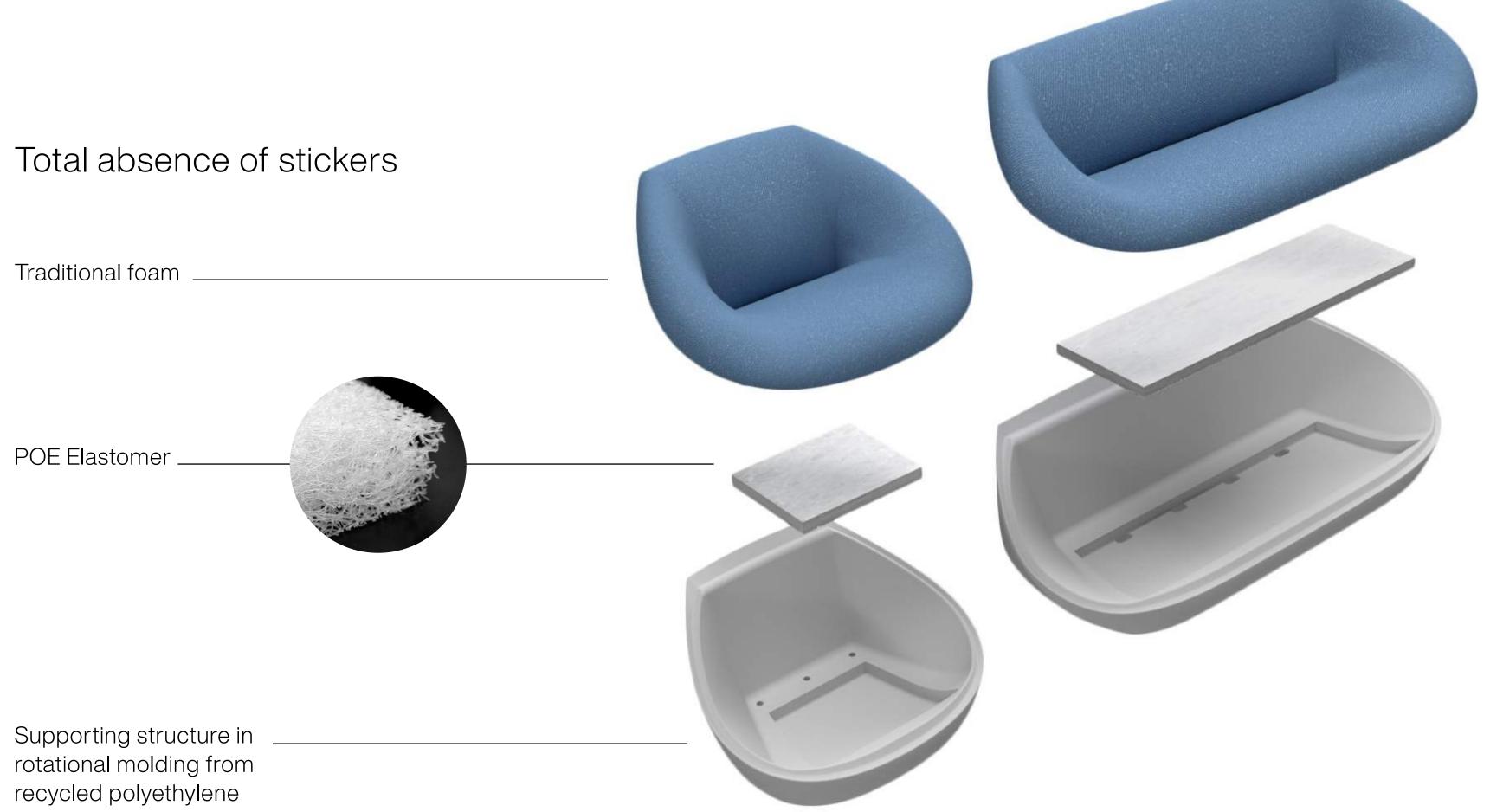
—Tortello Sofa and Armchair







—Tortello Sofa and Armchair



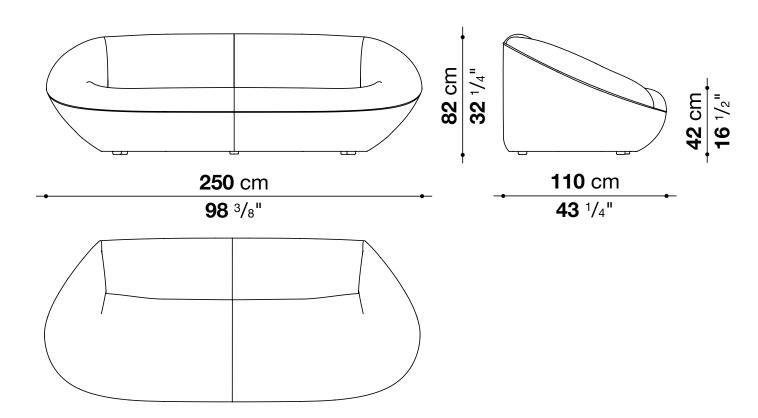


-Tortello Sofa and

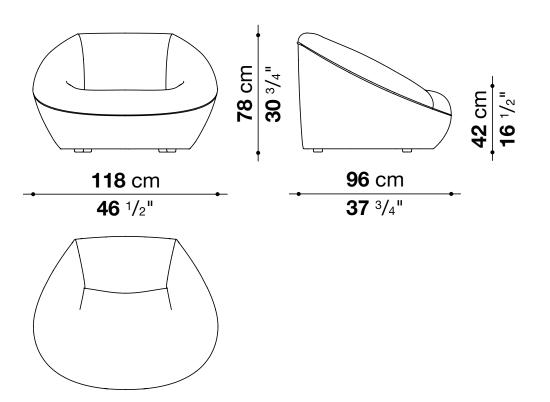
Sofa and Armchair

design Barber & Osgerby

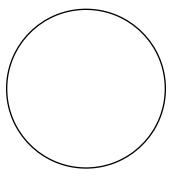
TRT250



TRT118



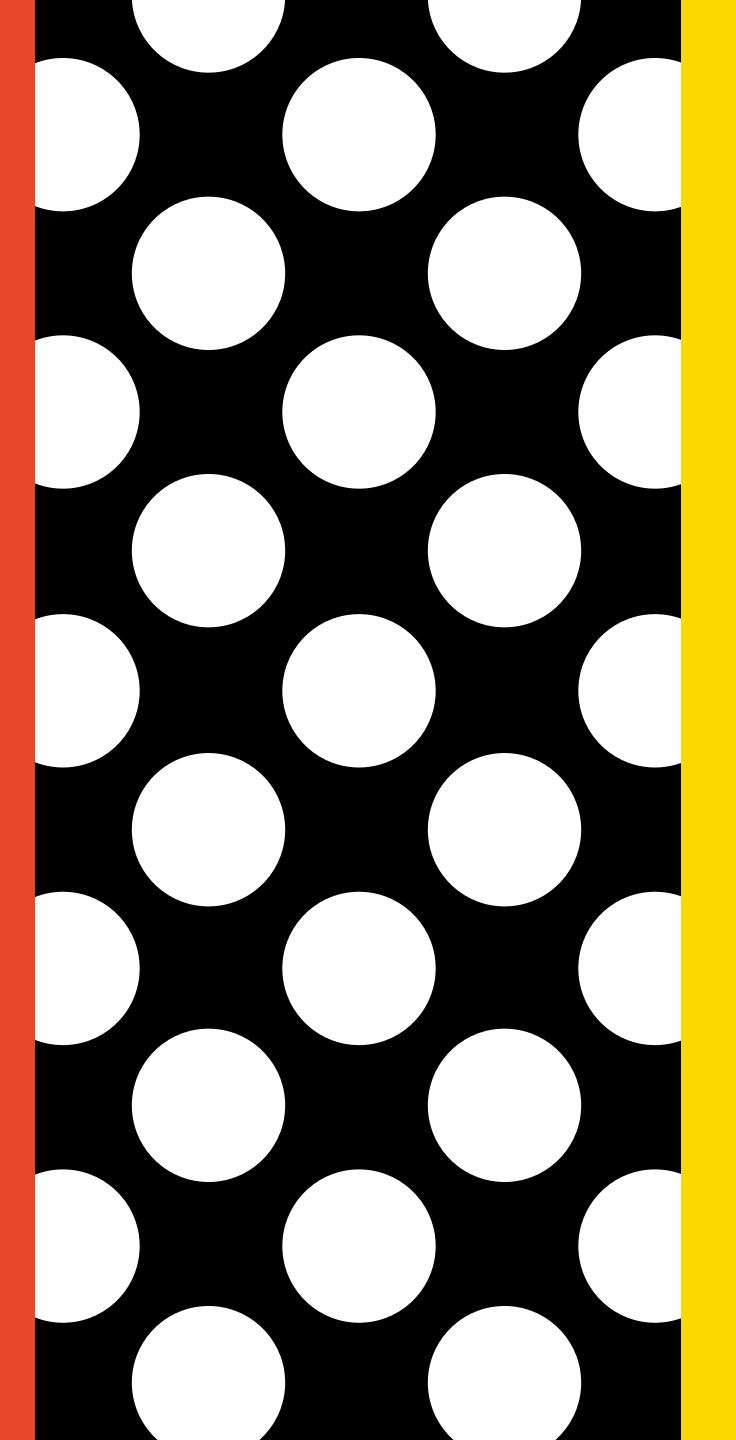




fabric



-Quiet Lines Complements design Gabriel Tan





—Gabriel Tan

Gabriel Tan, born 1982, is a Singapore and New York based designer working across disciplines to find ways to combine tradition and technology, heritage and cosmopolitan aesthetics. In addition to collaborating with brands like Menu and Wallpaper*, Tan has also worked as a creative director for Turn Handles, Origin and Ariake, and spoken as a guest lecturer at several institutions. The works of his design practice, Gabriel Tan Studio, have been exhibited all over the world.



—Quiet Lines, design Gabriel Tan

"The bedroom is more than ever becoming a place for reflection, quietude, and rituals. Quiet Lines is a range of bedroom furniture that embraces a paradox: inviting rest while awakening the senses. Curved, padded surfaces bring tactility and comfort while dampening sound when objects are laced on them. The silhouette of each piece in the collection is composed of curved and straight lines, forming graphical compositions. Driven by circular design principles, each component in Quiet Lines has been designed to be easily disassembled and separated, so that each part can be individually reupholstered, refinished, or repaired when needed. This results in the reduction of waste and an extension of the product lifespan."

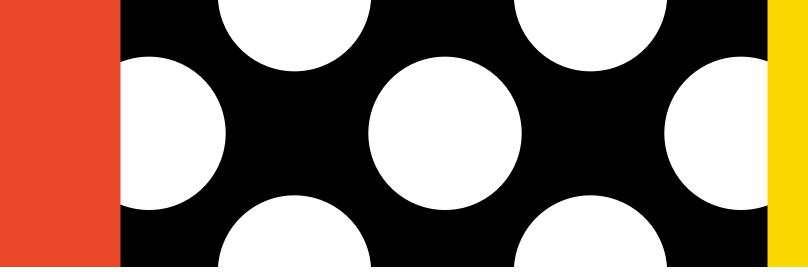
—Gabriel Tan







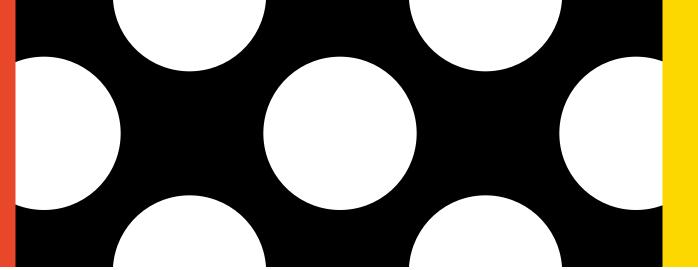




In recent years, life and our priorities are migrating towards interior spaces, environments in which feelings of security and comfort ontribute to physical and mental well-being. The bedroom is becoming more than ever a place for reflection and rituals. Quiet Lines, a transversal collection consisting of writing desk, bench, bedside table, and screen, is the result of research into serenity by Gabriel Tan and B&B Italia. The silhouette of each collection piece is made up of curved and straight lines, with a

striking graphic mark. The curved upholstered surfaces, a distinctive feature of the series, form a protective layer on which to sit or display objects. These sinuous lines provide tactility and comfort and muffle the sound of objects as they are placed on the shelves. The details are remarkable: the strap elements, the seams of the shelves and the hinges of the screen. The slender frames of the entire collection are composed of thin bronzed nickel painted steel profiles.





The writing desk, that can also be used as a vanity desk, is characterised by a useful inlet between the tabletop and the upholstered leather backrest, ideal for displaying books and objects. The bench, a versatile element that lends itself to various uses and environments, has a leather surface under the seat that can be used to store blankets, clothing and

objects. One of the features of the bedside table is that it can be used from different sides. The lower leather top lies on a curved surface and is suitable for storing books or electronic devices. The screen responds to the need to delimit and define spaces. It is proposed with three or four doors covered in leather that can be adjusted as desired.







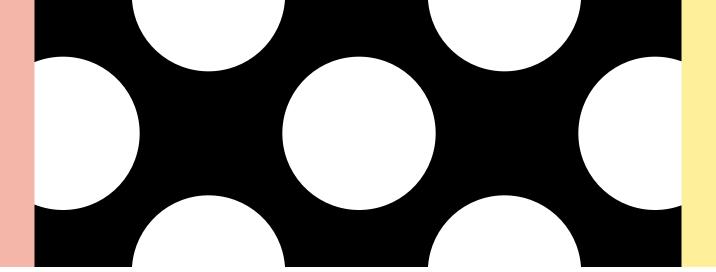
—Quiet Lines Complements design Gabriel Tan





—Quiet Lines Complements design Gabriel Tan



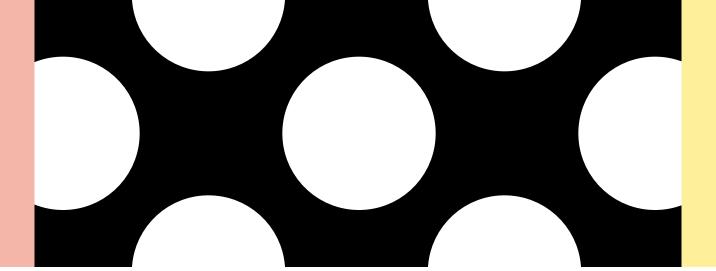














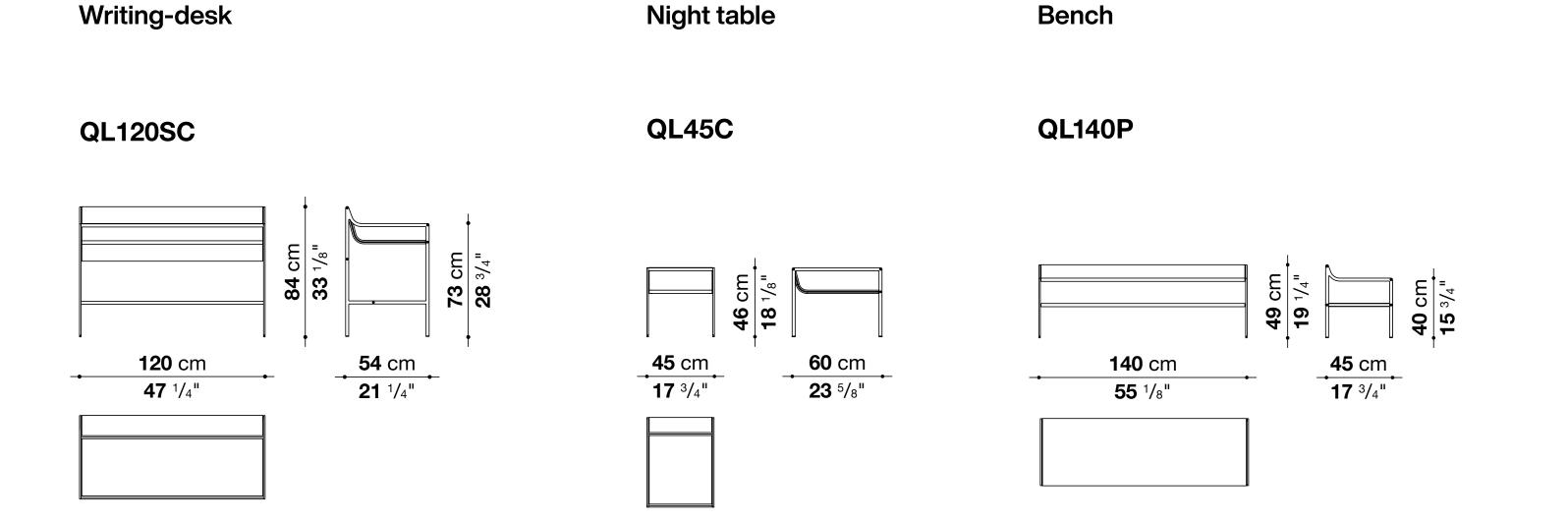








-Quiet Lines Complements design Gabriel Tan

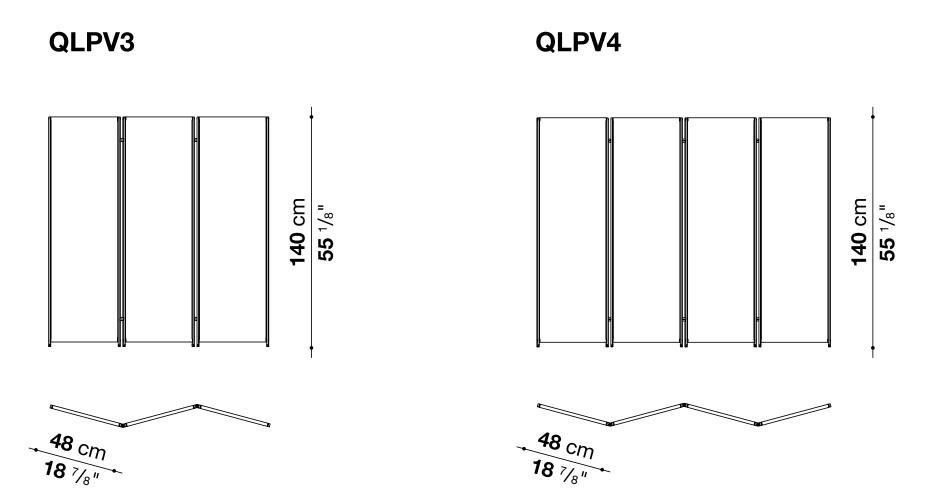


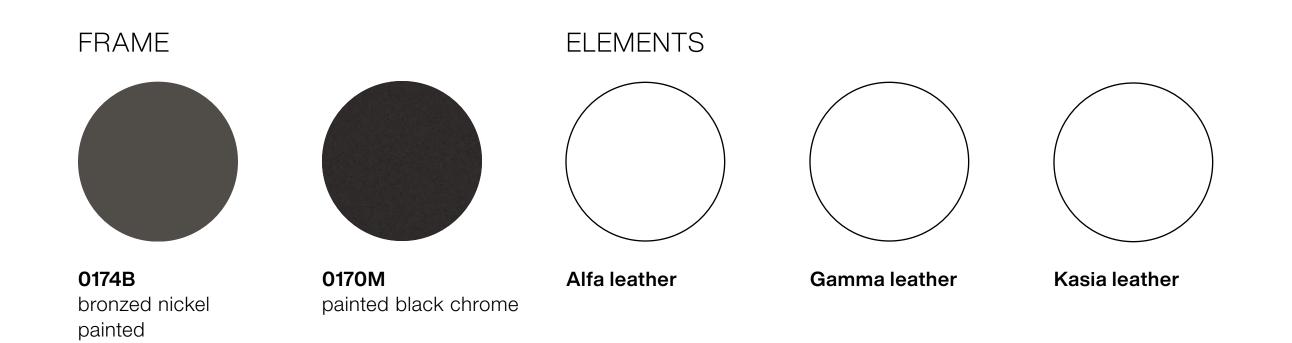




Windscreen

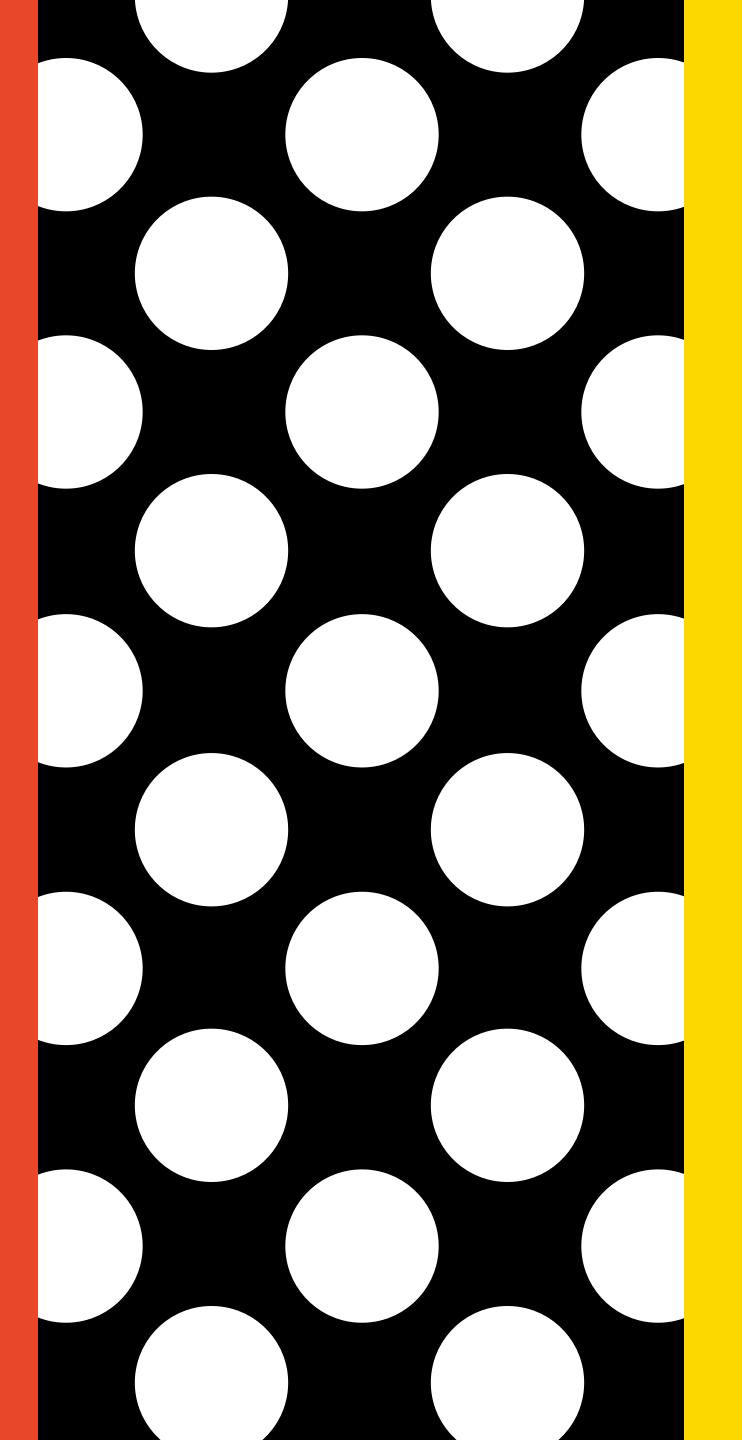
-Quiet Lines Complements design Gabriel Tan







-Lemante Small Tables



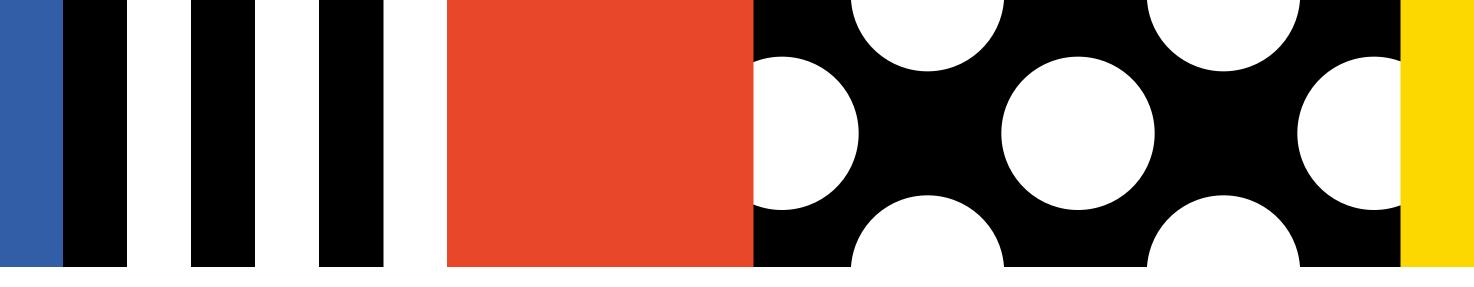




-Kensaku Oshiro

Kensaku Oshiro is an award-winning Japanese designer based in Milan, Italy. Born in 1977 on Okinawa Island, Kensaku spent his formative years in Japan before moving to Italy. He graduated from the Scuola Politecnica di Design in Milan in 1999 and, after significant work experiences at renowned design studios in Milan (Lissoni & Partners) and London (Edward Barber & Jay Osgerby), he founded his own studio in Milan in 2015 and since then he has been collected several international awards.





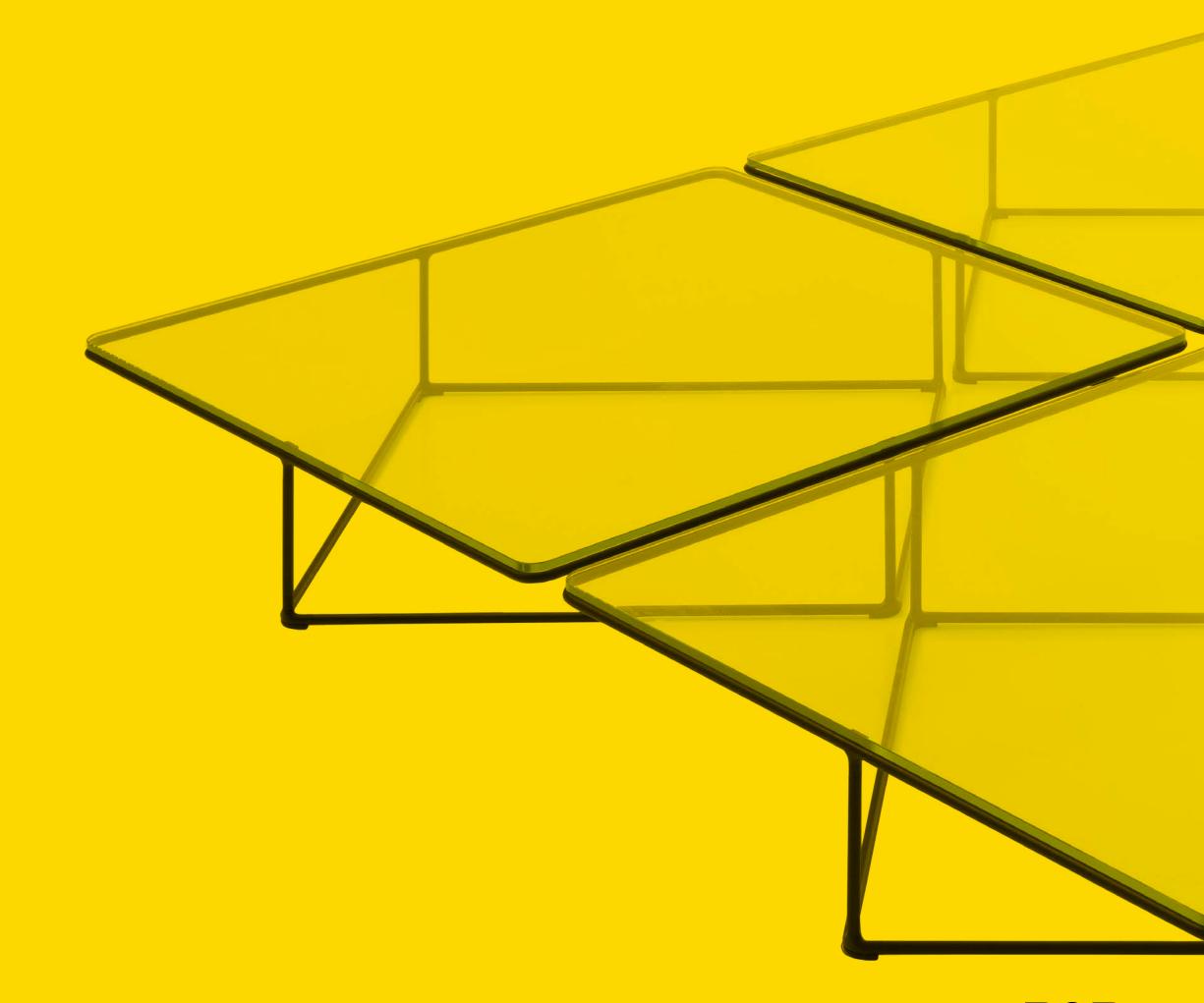
-Lemante, design Kensaku Oshiro

"Geometry is a source of creativity. With a simple gesture it opens up a world of infinite possibilities. Lemante was born this way, in a simple way, from two squares."

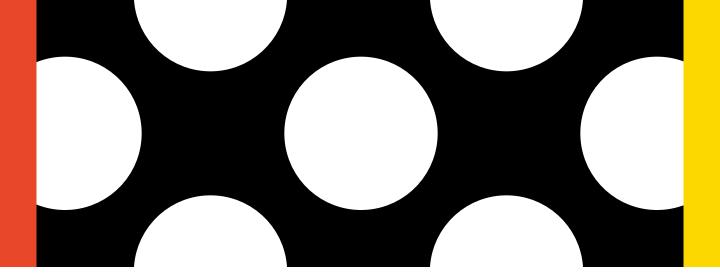
-Kensaku Oshiro



-Lemante Small Tables





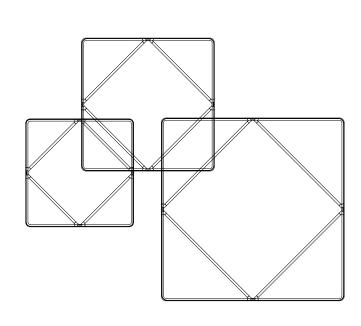


Lemante is a collection of small tables replate with striking stylistic signs and with a strong biographical note for its creator, Japanese designer Kensaku Oshiro. The collection refers to organic forms found in nature juxtaposed with the more essential lines of the structure and is based on a simple geometric idea: two parallel squares rotated and offset by 45°. Prominent among the structural elements are the slender structure in metal rod and the corner joint composed of an aluminium

casting, also repeated for the feet. The tops are available in extra light transparent glass or amber and quartz grey fused glass, a process that creates organic textures and irregularities on the surface for a distinct tactile effect. Two materials are available for the base, black Marquina marble or glossy lacquered in numerous shades. The collection comprises four interlocking sizes for infinite decorative compositions.



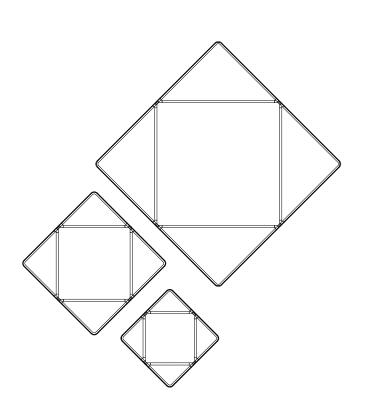
-Lemante Small Tables







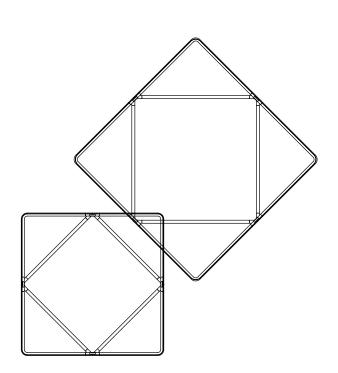
—Lemante Small Tables







-Lemante Small Tables





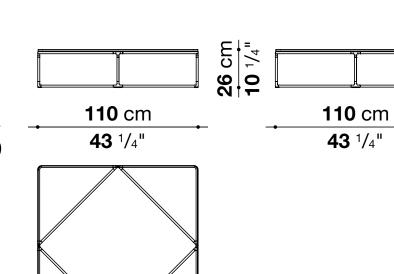


-Lemante Small Tables design Kensaku Oshiro





-Lemante
Small Tables design Kensaku Oshiro

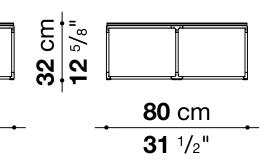


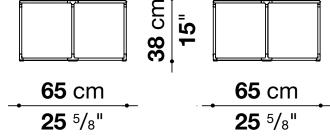
LEM110

80 cm

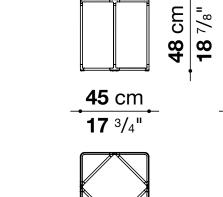
31 ¹/₂"

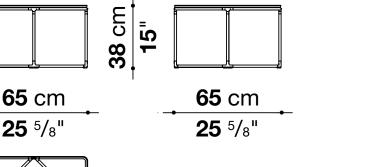
LEM80





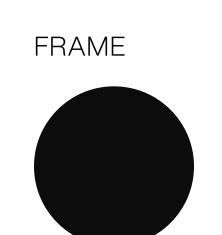
LEM65



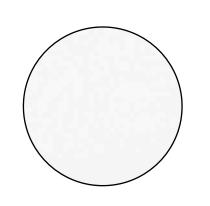




LEM45



0168N matt black painted aluminium



TOP

0200T transparent extra-light glass

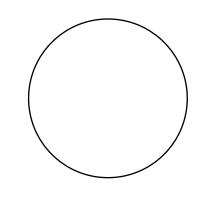


0836B quartz grey molten glass



0502A amber molten glass





All the glossy colours range



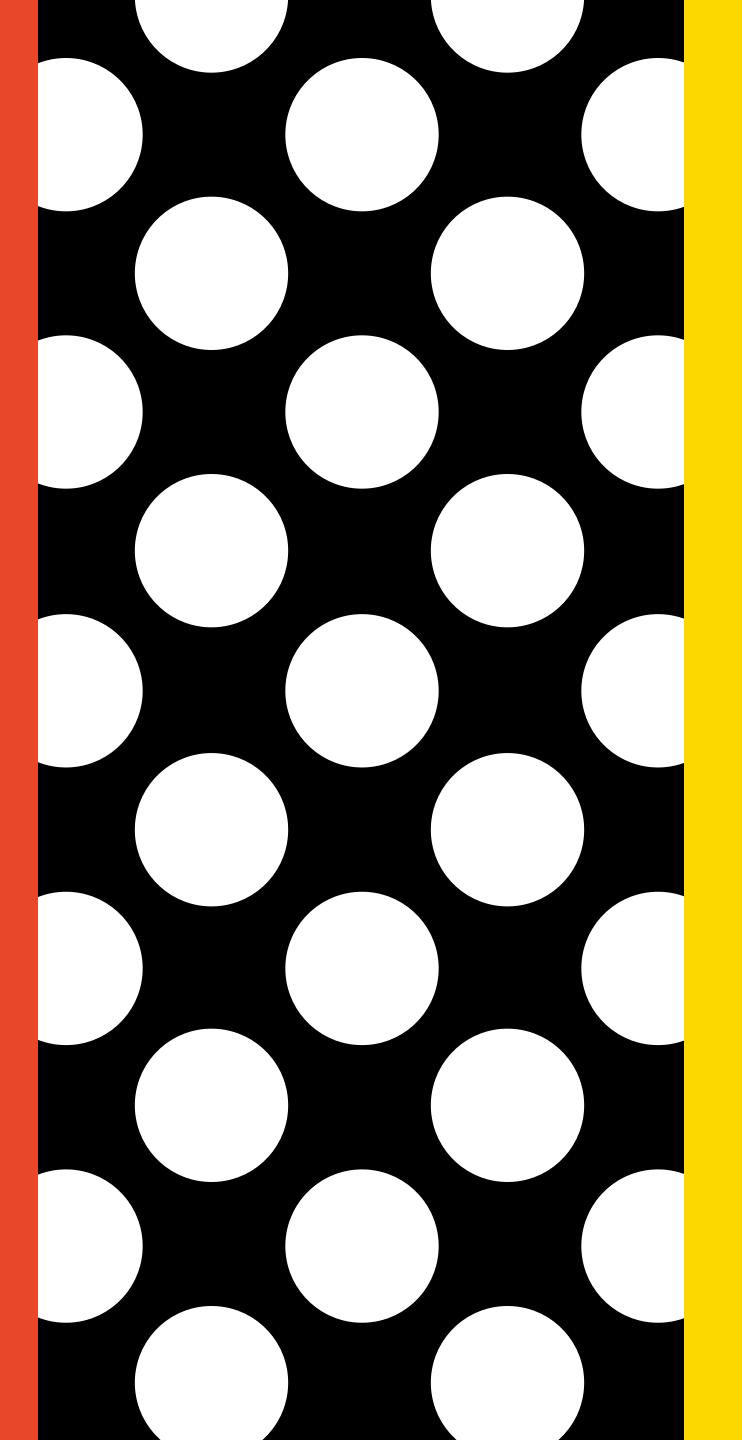
45 cm 17 3/4"

0805N Marquinia black marble natural



-Flair O' Couture Chair

design Monica Armani





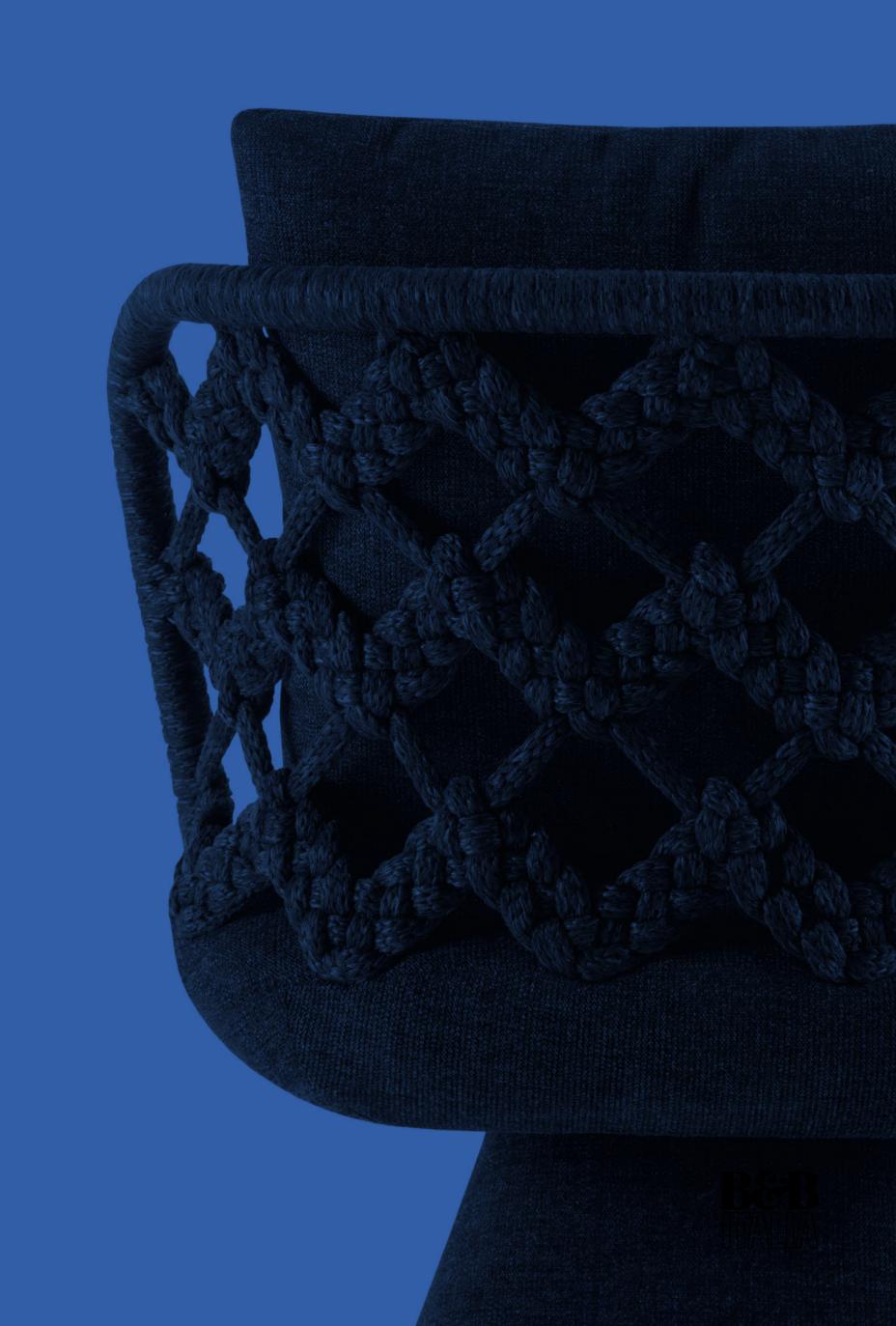
-Flair O' Couture, design Monica Armani

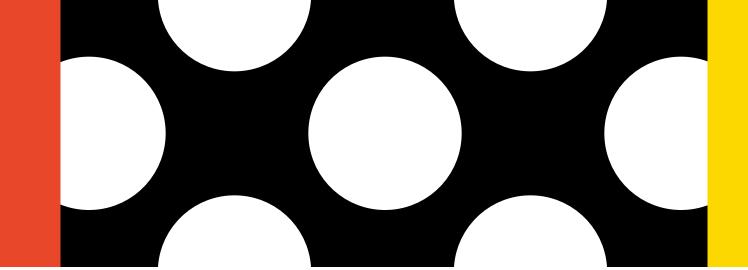
"To create the Flair O' seating collection, I was inspired by cape dresses, which were so striking in the 1960s, and this is well conveyed by my design. A design with a strong sartorial soul, so how could I not think of a new 'couture' version? From this idea, the new Flair O' Couture chair was born. For her, I created an evening dress, radiant and fascinating, with a design balancing solids and transparencies."

-Monica Armani



-Flair O'Couture Chair





Following the success of Flair O', a series of elegantly designed chairs available in indoor and outdoor versions, Monica Armani proposes Flair O' Couture. Geometrically similar to the previous designs this new chair boasts a woven backrest made using a special circular loom (tombolo) in line with an ancient weaving technique typical of the area where B&B Italia is located. To fine-tune it, Monica Armani collaborated with unPIZZO, a design studio based in Cantù, which specializes in the recovery and development of traditional weaving techniques

revisited in a contemporary key and applied to the furnishing sector. The internal structure of the aluminium backrest is in fact completely enveloped by the weaving of polypropylene ribbons, available in four colours, and rests on a truncated cone-shaped foot with a lenticular base. Two padded cushions complete the chair, defining the shape and providing even more comfort. Flair O' Couture is a functional and versatile yet technical and high-performance product.



-Flair O' Couture Chair design Monica Armani



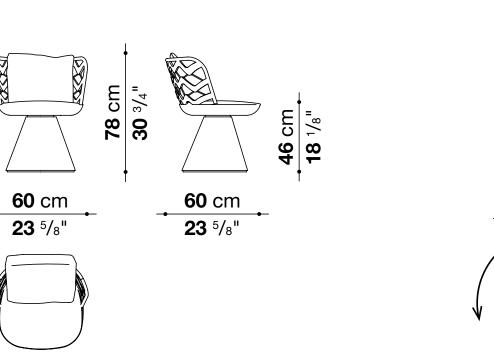




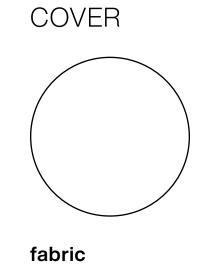


Couture Chair

-Flair O' design Monica Armani







FC60S_F





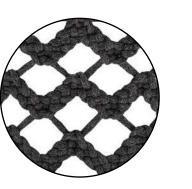
ecru polypropylene

FC60S_M



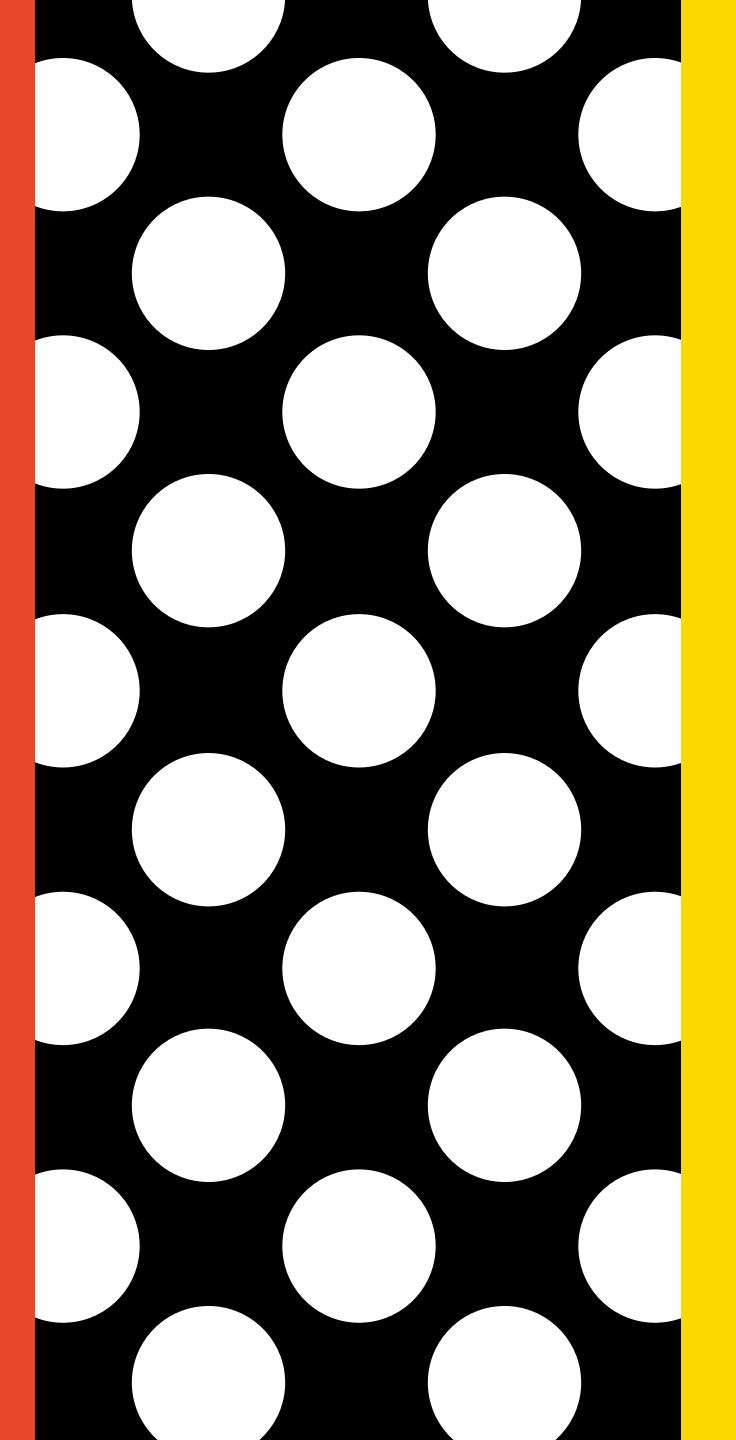


0704P plum polypropylene

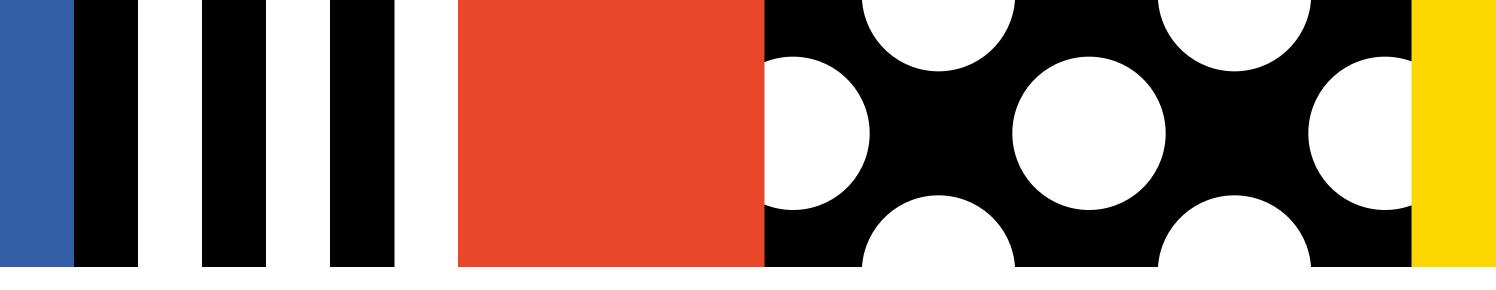


0689N black polypropylene







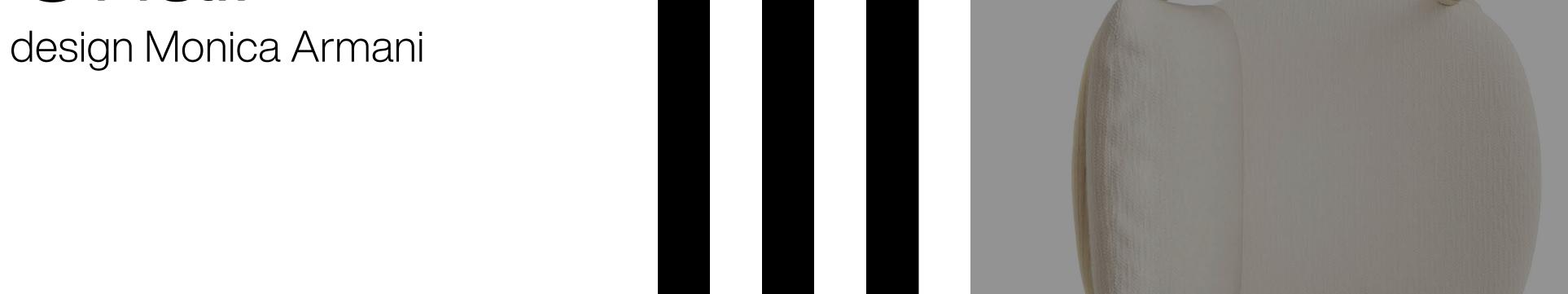


—Heri O', design Monica Armani

"Heri O', simple yet sophisticated, is a symbol balancing memory and contemporaneity. I created a chair that immediately welcomes you and makes you acknowledge it. A decisive, tense but also sinuous graphic mark that delineates the structure and accommodates the upholstered seat."

-Monica Armani







Seemingly elementary, Heri O' by Monica Armani combines elegance, essentiality and charm, and nods to the '60s. An object whose shapes and key colour hark back to the pop side of that era. The name Heri O' comes from the combination of the word heritage with O'. Heritage for the clear references to the archetypes of round wooden chairs, O', like the Flair O' and Allure O' collections, is an homage to the timeless style icon Jackie O'.

With a clean design, the chair, light in its forms, is made of a curved and joined wooden frame, a balance between tradition and novelty. The upholstered cushions are made of a foamed metal base covered in fabric. Heri O' has a thousand faces with its countless finishes, from light and black brushed ash to glossy lacquer in different colours, combined with B&B Italia's extensive textile collection for the seat and back cushions.





















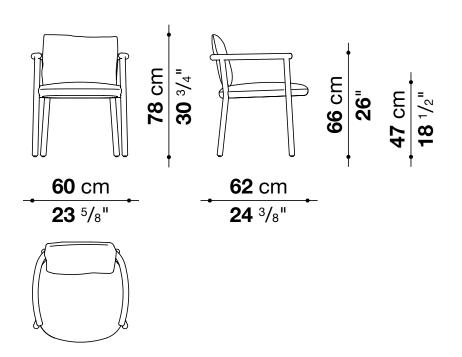




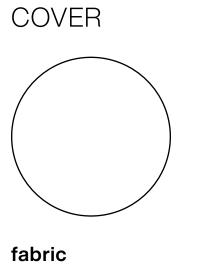


—Heri O' Chair design Monica Armani

HR60



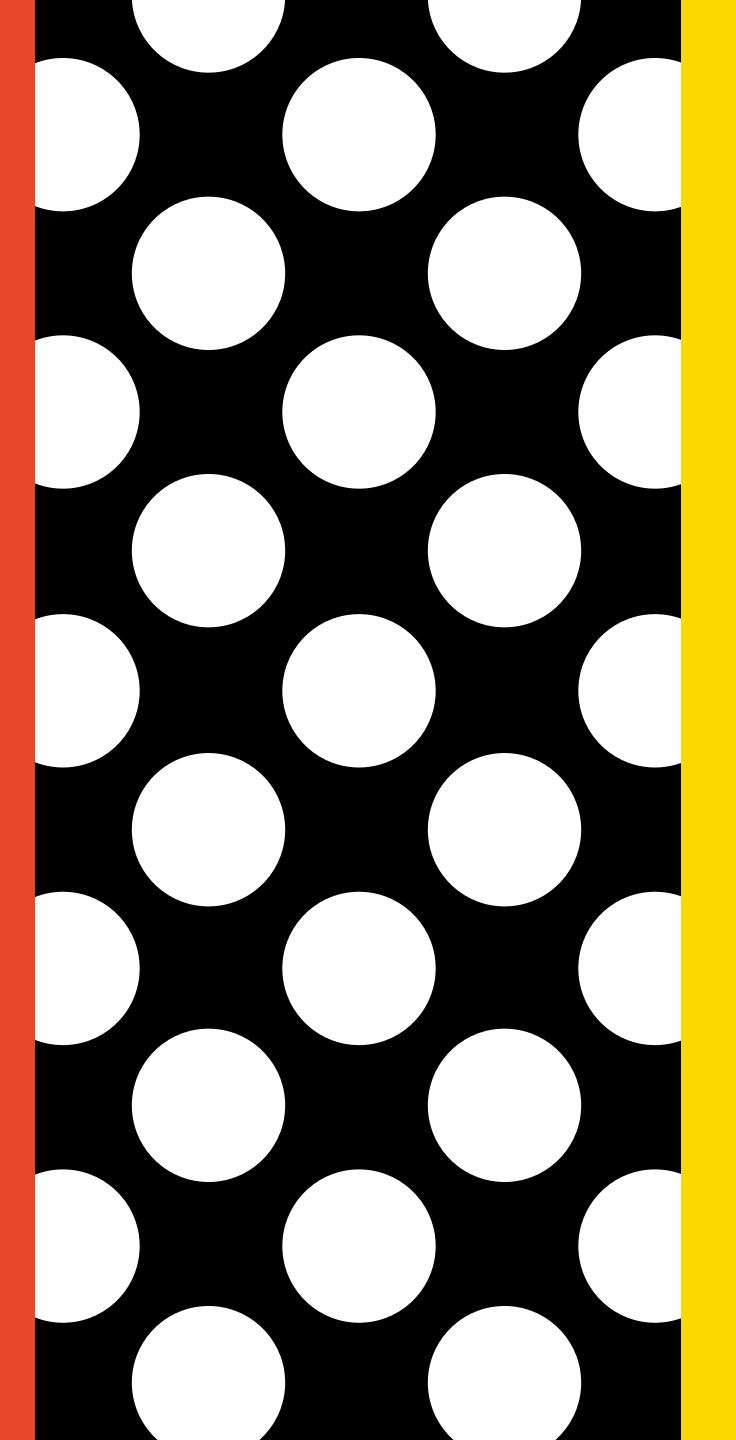






-Tetrami Storage units

design Naoto Fukasawa





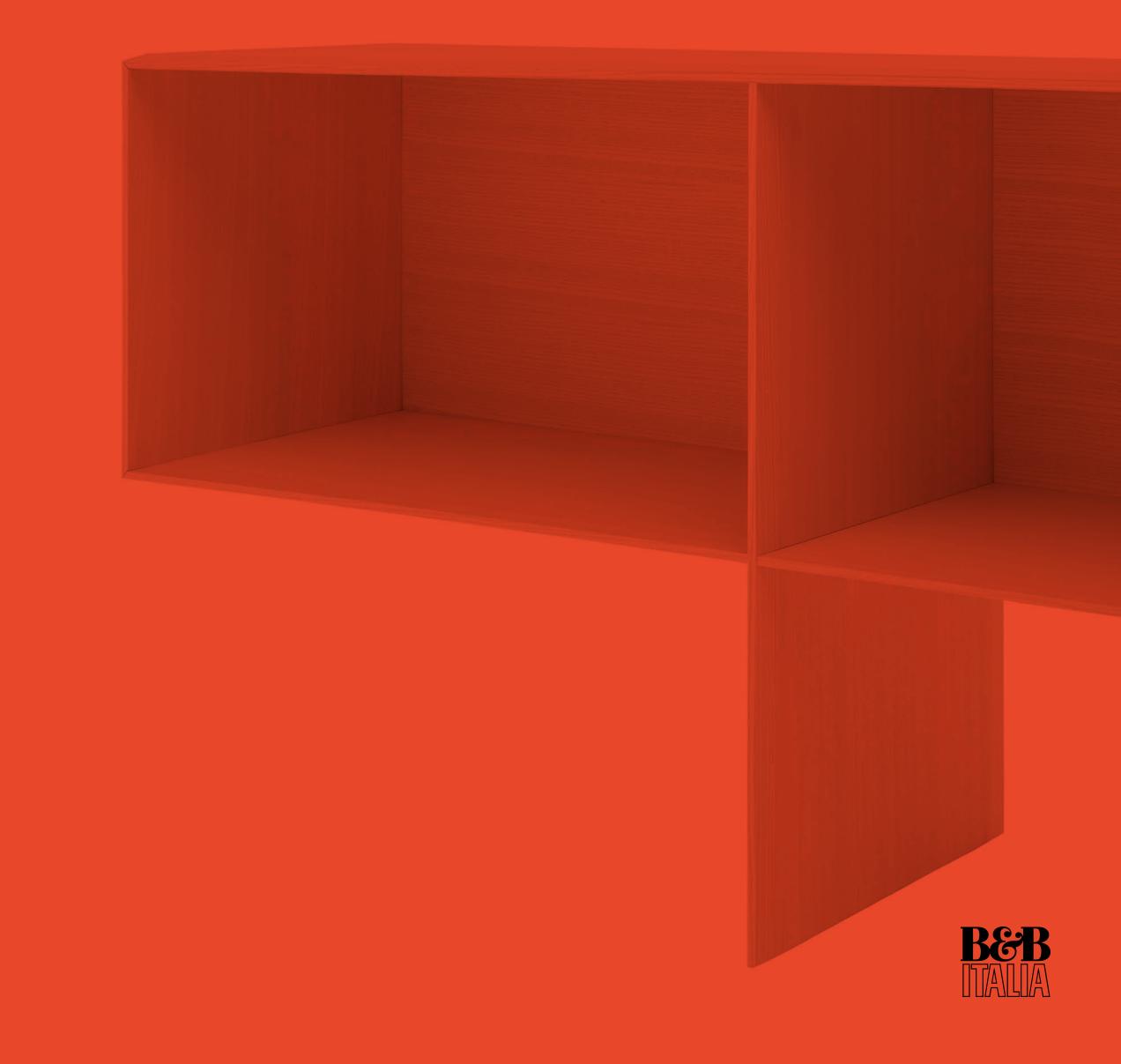


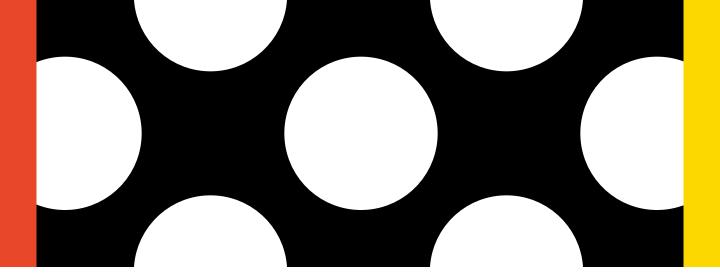
—Tetrami, design Naoto Fukasawa

"For some reason, I like horizontal rectangles. Most of these typologies of shelves feature legs, but this one has two vertical partitions that I extended to form legs. I think I've achieved the minimalist shape that everyone has envisioned. I think it's beautiful wherever and however you use it."

-Naoto Fukasawa







A linear graphic character, with a strong functional impact, distinguishes Tetrami, the new collection of free-standing containers born from the creative flair of the Japanese master Naoto Fukasawa. The rectangle is the star element, as are the feet that unexpectedly materialise as vertical extensions of the two central partitions. The object is created thanks to the experience of expert cabinetmakers and is composed of extra thin wooden lists.

Generously sized but not bulky, Tetrami is 210 cm wide and 41 cm deep, and available in two heights. The taller model can be used as a sideboard, while the lower version can complement a sofa or double as a TV stand. Tetrami is available as an open cabinet or with drawers, making it a functional container. The grain and texture of light and black brushed ash make it an elegant and refined piece of furniture. The cabinets are also available in a two-tone version by combining the two ash tones for the finish of the outer and inner surfaces.



















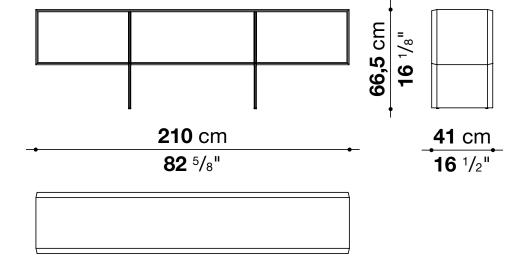




52,5 cm **20** 5/8" **210** cm 41 cm 16 ¹/₂" **82** ⁵/₈"

TET52

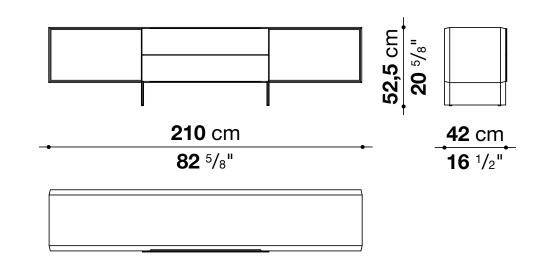
TET66



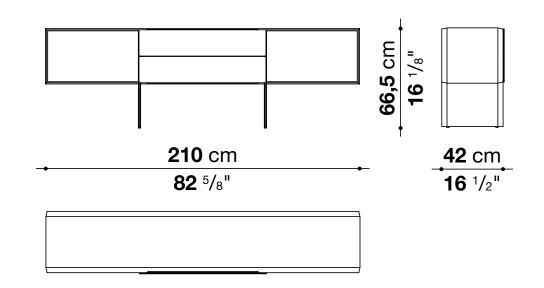
FRAME (VERSION IN ONE COLOUR)



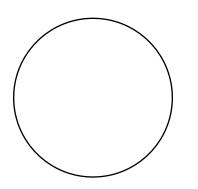
TET52C



TET66C



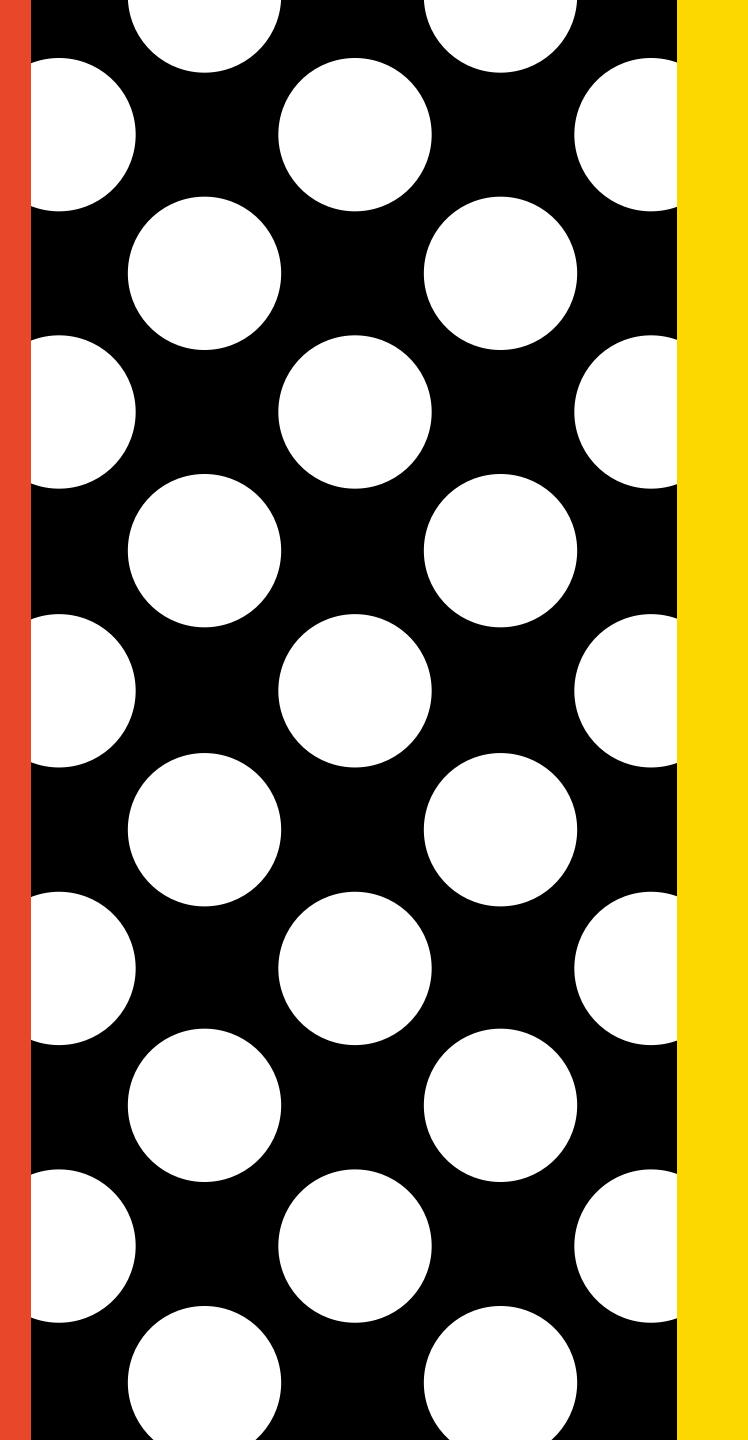
FRAME (VERSION IN TWO COLOUR)



combination of internal and external structure in the two colors of ash



-New Textiles 2023





—New textiles 2023

"Like every season, we have renewed our fabric collection by thinking like a 'design house' - rather than a fashion house - an update of fabrics, taste and aesthetics for the new year. B&B Italia is a leader in the contemporary world, and we must continuously affirm our vocation, our choice to be always, constantly and slightly ahead."

—Piero Lissoni



New designs and collections can only be complemented by new fabrics and palettes. B&B Italia's textile offer is expanded to best suit the new modular sofa system or the new seating offerings.

Therefore, the fabric Lagos is added to the B&B Italia range, a refined houndstooth that lends itself both to the role of faux-uni for the entire sofa and as a decorative element for cushions and backrests.

Lagos is made of a wool blend and is available in 13 colours.

In combination, one can opt for the new bouclé Lissy, woven with the same yarn in the same 13 shades.

The new Liam polka dot print fabric is the result of a sustainable innovation introduced by the company's CR&S team: a 100% biodegradable polyester (lab-tested to break down into compost and soil without harming the environment) and toxin-free without releasing harmful microplastics into the environment. The fabric is manufactured in controlled factories that follow the strict OceanSafe standards. The supplier yarn and weaving mill are certified cradle to cradle, and the ink used for printing is Oeko-tex certified. Liam will be available in 4 variations, always with an écru background, with a black, blue, green or red polka dot.



-New textiles 2023

Composition

28% Acrylic Wool 28% 16% Polyester 12% Viscose Cotton 10% 6% Linen

Fire resistant

BS 5852 - 0&1 TB 117 - 2013

Fabric dedicated to the Dambo sofa system designed by Piero Lissoni











2839280





2839421



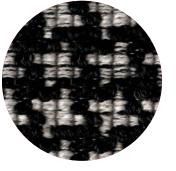
2839500



2839251



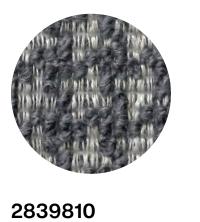
2839150

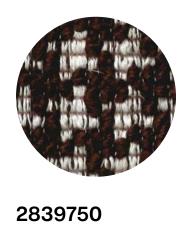
















2839313



-New textiles 2023 Lissy

Composition

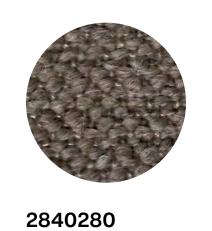
30% Acrylic 28% Wool 16% Polyester 11% Viscose Cotton 10% 5% Linen

Fire resistant

BS 5852 - 0&1 TB 117 - 2013









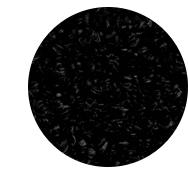




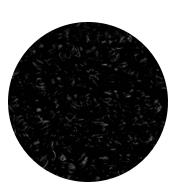
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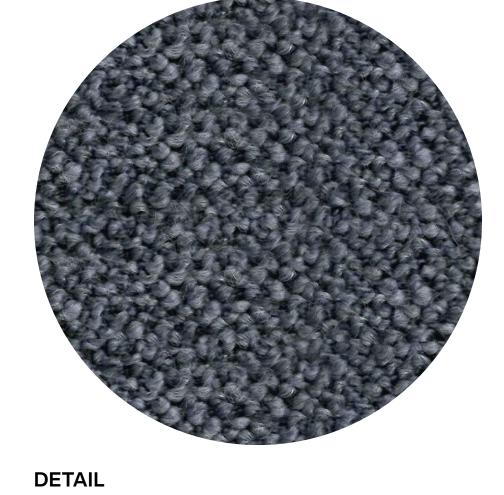


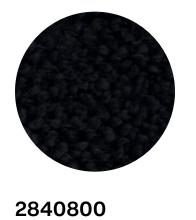




2840150











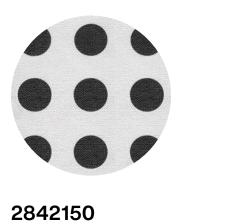


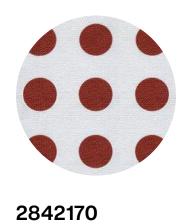


B&B

-New textiles 2023 Liam









Composition

Acrylic

100%

Fire resistant

BS 5852 - 0&1 TB 117 - 2013

ant

DETAIL



-Fabric range extensions 2023

Composition

Pile

Wool 100%

Base

Wool 64% Cotton 26%

Fire resistant

BS 5852 - 0&1 TB 117 - 2013



2540370 Brick



2540500 Yellow



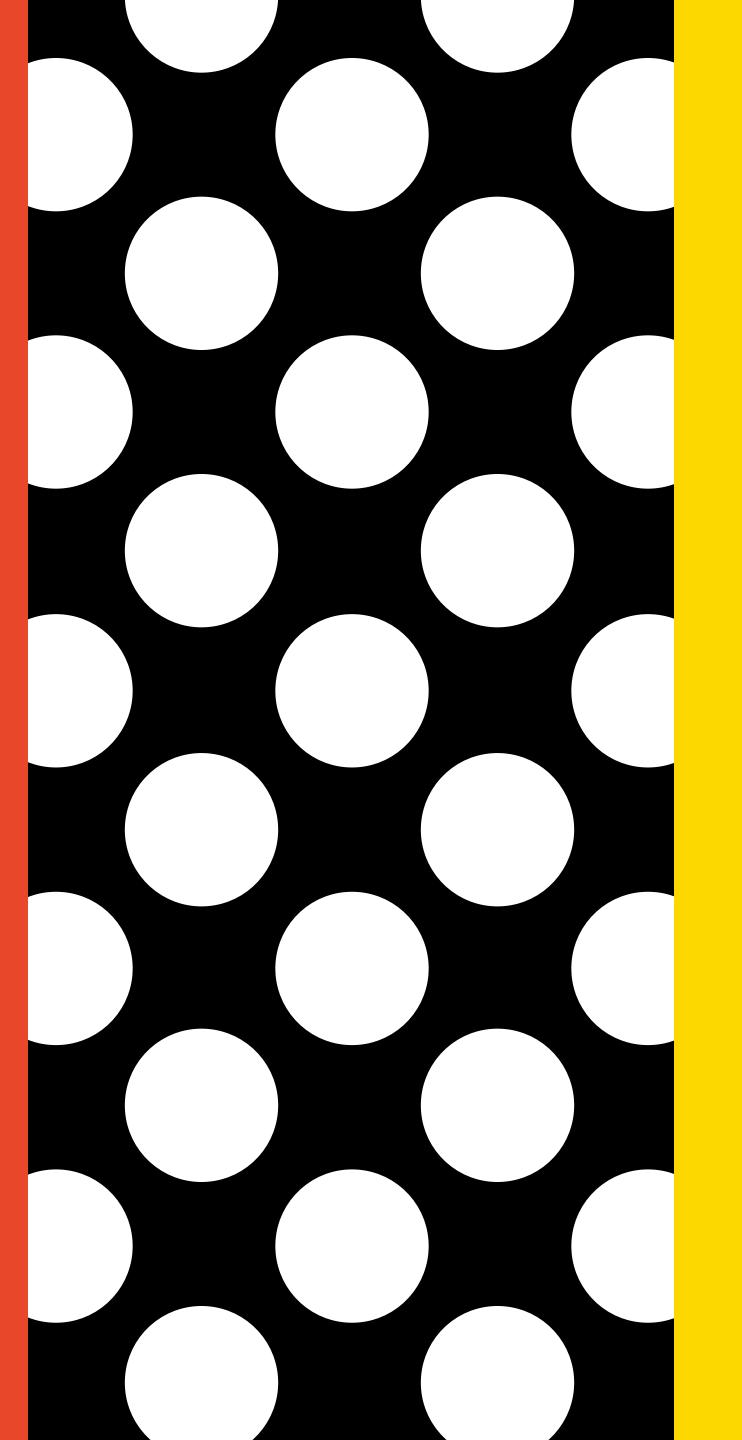
2540400 Green



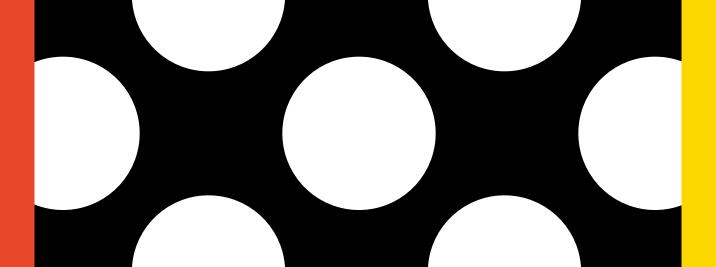
DETAIL



-Products
Range
Extensions
2023







-Products
Range
Extensions
2023

Allure O', Table design Monica Armani

Tobi-Ishi, Table design Edward Barber & Jay Osgerby

Alys 10, Bed design Gabriele & Oscar Buratti

Serie UP Compasso d'Oro design Gaetano Pesce



—Allure O', design Monica Armani

Only two years after its launch, the Allure O' table is already an icon of style and elegance. The collection, a heartfelt tribute to glamour reinterpreted in a contemporary guise, has been extended with the addition of new finishes. The square table and the 225 cm rectangular one are now available with the enamelled stoneware top in four colours, including the new milk white, to be combined with glossy

lacquered colours for the base. A new rectangular version is also added to the series, characterised by a super length of 320 cm which incorporates the wood and lacquered finishes in the collection. With its numerous variants, Allure O' transforms the tradition of being at the table into a new present, beyond nostalgia and towards a new way of experiencing domestic luxury under the banner of a revisited allure.



—Allure O' Table



—Allure O' Table

design Monica Armani

The 225 cm square and rectangular table can now also have a glossy glazed stoneware top in four colours.





—Allure O' Table

design Monica Armani

NEW FINISHES

TAO155QGR TAO225GR **72** cm **28** 3/8" **72** cm **28** 3/8" **155** cm **155** cm **225** cm **120** cm 61" **88** ⁵/₈" 61" **47** 1/4" TOP BASE-FRAME

0851B

stoneware

glossy milk white

0892B

stoneware

glossy ocean blue

0784A

glossy clay

stoneware



all the range of

colours

glossy lacquered

0613T

stoneware

glossy dove grey

—Allure O' Table

design Monica Armani

A new rectangular version is added to the series characterized by a super length of 320 cm which incorporates the wood and lacquered finishes in collection.



-Allure O' Table

design Monica Armani



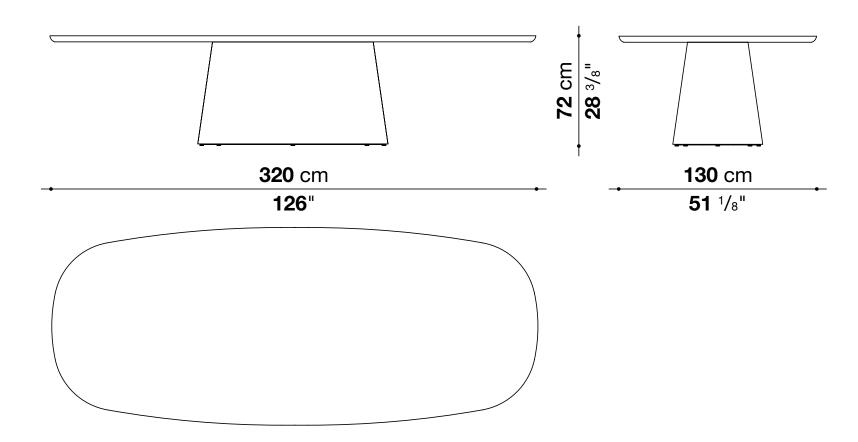


—Allure O' Table

design Monica Armani

NEW DIMENSION

TAO320



BASE-FRAME AND TOP IN SINGLE COLOUR

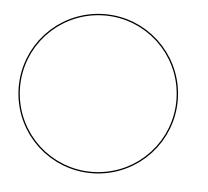


0374C brushed light oak

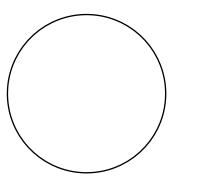


0381N brushed black oak

BASE-FRAME AND TOP IN SINGLE OR DOUBLE COLOUR



all the range of glossy lacquered colours



all the range of satin lacquered colours



-Allure O' Table design Monica Armani

73,5 cm 28 7/8" **320** cm **130** cm 126" **51** ¹/₈"

TAO320_T

NEW DIMENSION

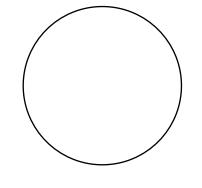


0374C brushed light oak

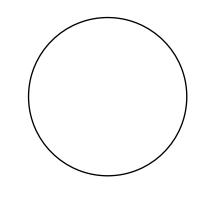


BASE-FRAME AND LOWER SHELF

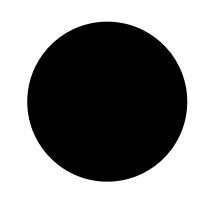
0381N brushed black oak



all the range of glossy lacquered colours



all the range of satin lacquered colours



TOP

0131N black smoky glass



0890M matt Carrara white marble glossy Marquina "venatino statuarietto"



0185P black marble



—Tobi-Ishi, design Barber & Osgerby

Tobi-Ishi is more than a decade old, but the series never ceases to amaze and charm the most demanding audience. The object has also become a true icon of international design thanks to its countless variations. The table retains the strongly sculptural nature defined by the three elements that compose it, inspired by the 'flying stones' that dot the pools of water in Japanese gardens.

This particular balance of solidity and lightness reappears in the new edition characterised by a 313 cm super-size in glossy or satin lacquer, previously only available in wood. A perfect solution to create warmth and intimacy, but also to add a touch of colour to domestic environments thanks to the different shades offered.



—Tobi-Ishi Table

design Barber & Osgerby

The new edition is characterized by a super size of 313 cm in glossy or satin lacquer, previously available only in wood.

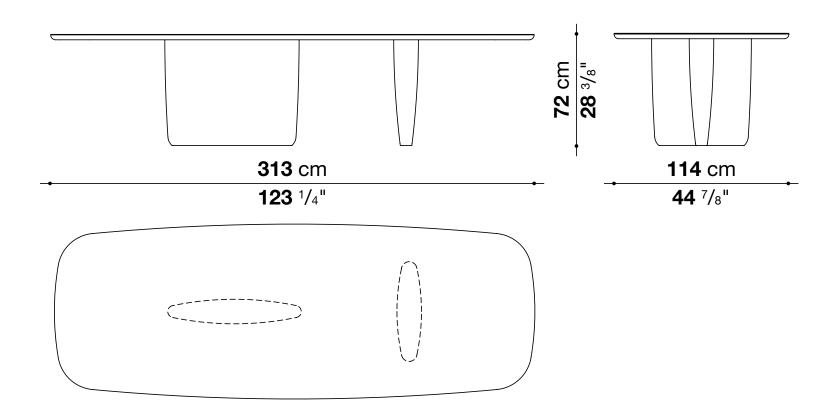




—Tobi-IshiTable

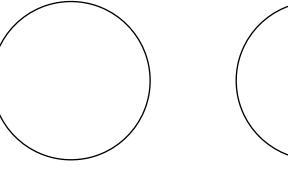
design Barber & Osgerby

T313R

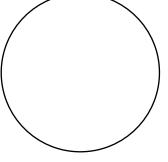


NEW FINISHES 2023

TOP AND LEGS



all the range of glossy lacquered colours (including candy red)



all the range of satin lacquered colours



—Alys 10, design Gabriele & Oscar Buratti

"The idea of Alys 10 is to have a base that is more prominent and more present within space, a bed frame with a soft, rounded shape, covered in leather. The characteristic headboard, a leather sheet that, 'pinched' at the base, takes on its natural curved shape, is now enriched by the colour contrast of the stitching."

— Gabriele & Oscar Buratti



10 years after the presentation of the bed Alys, designers Gabriele and Oscar Buratti celebrate the anniversary with a new version to accompany the original. Alys 10 has been envisioned with a more prominent base and soft shapes while maintaining the iconic headboard, made up of a sheet of leather 'pinched' at the base.

The lower band is offered in a medium size to accommodate different types of bed bases. Two sets of feet allow for two different bed platform heights. The proportions change, but the bed keeps its discretion, elegance, and sophistication. Alys 10 also sees the introduction of a refined shade of milk white leather with contrasting stitching.



-Alys 10 Bed

design Gabriele & Oscar Buratti





—Alys Bed

design Gabriele & Oscar Buratti

- New milky white leather with contrast stitching
- New lower band of medium size
- Two sets of feet for two different bed heights
- More important base and softer shapes



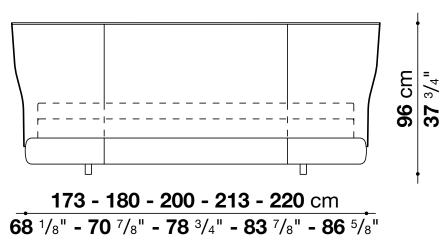


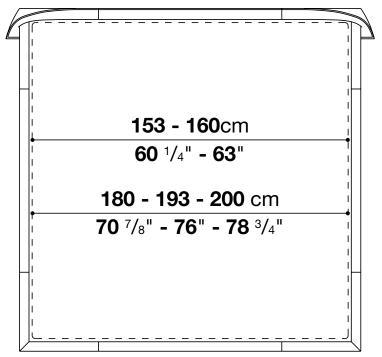
—Alys Bed

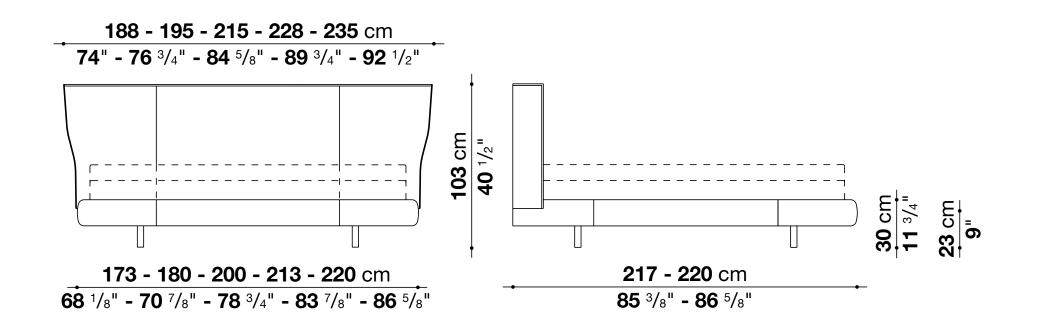
design Gabriele & Oscar Buratti

NEW DIMENSION

LAL









-Alys Bed design Gabriele & Oscar Buratti







—Serie UP, design Gaetano Pesce Compasso d'Oro Edition

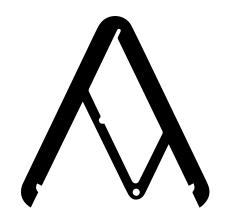
Famous icon of international contemporary design, Serie UP won last June the XXVII Compasso d'Oro "Award for Product Career 2022", the most significant award in the field of Italian industrial design. B&B Italia pays tribute to the anthropomorphic armchair with the limited edition "Compasso d'Oro Edition", available in just 500 pieces.

Up5_6 will be upholstered in the exclusive CD fabric in antique gold, while the spherical ottoman in bronze fabric will be tied to the armchair by means of an aluminum chain with corten finish.



-Serie UP Compasso d'Oro

design Gaetano Pesce





-Serie UP Compasso d'Oro

design Gaetano Pesce





—Serie UP Compasso d'Oro

design Gaetano Pesce

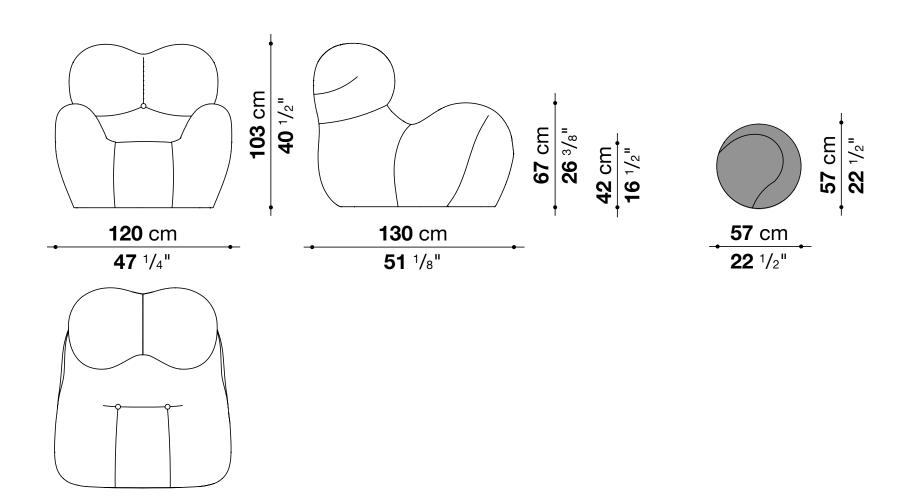


Limited Edition500 numbered pieces



—Serie UP Compasso d'Oro design Gaetano Pesce

UP5_6CD



ARMCHAIR COVER



2844560CD fabric antique gold

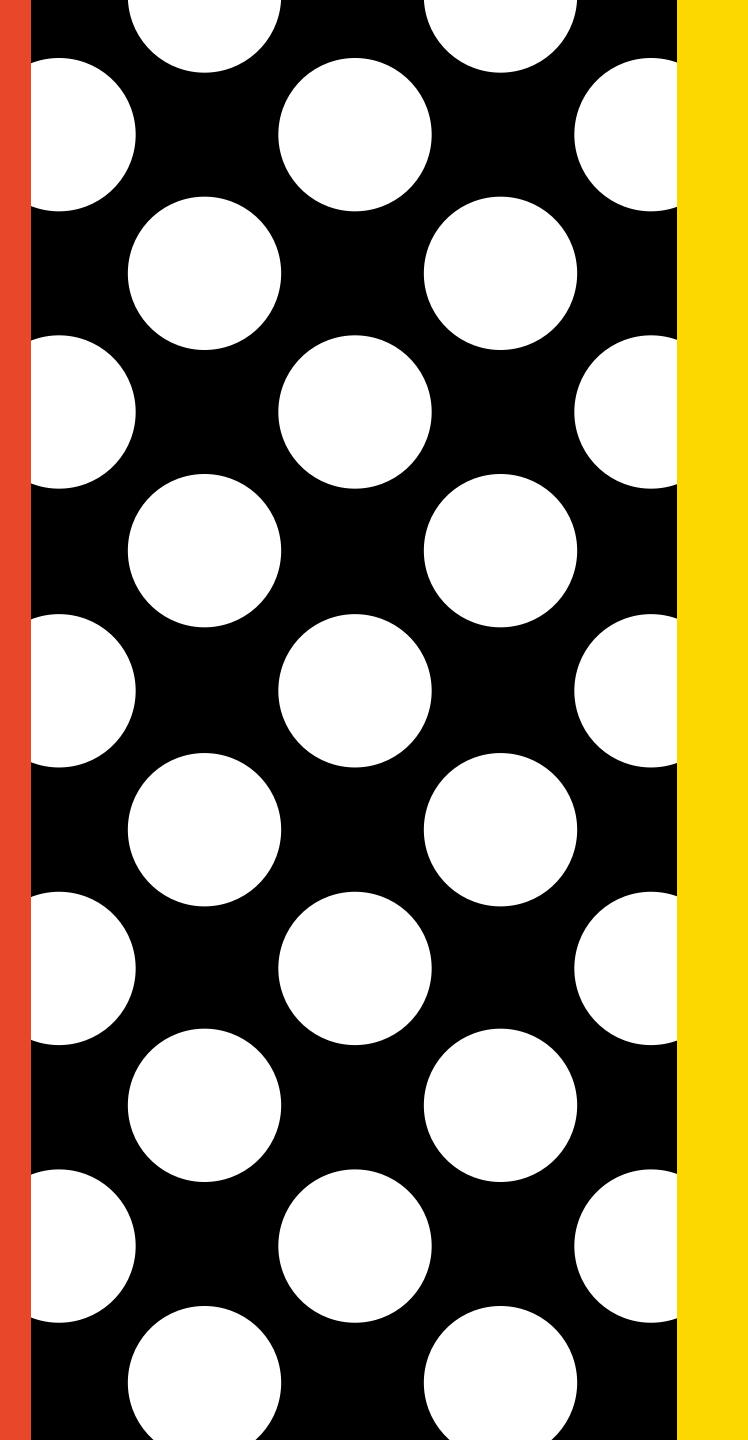
OTTOMAN COVER



2844360CD fabric bronze



-Layout Proposals





-Room Alys 10 Tortello Quiet Lines

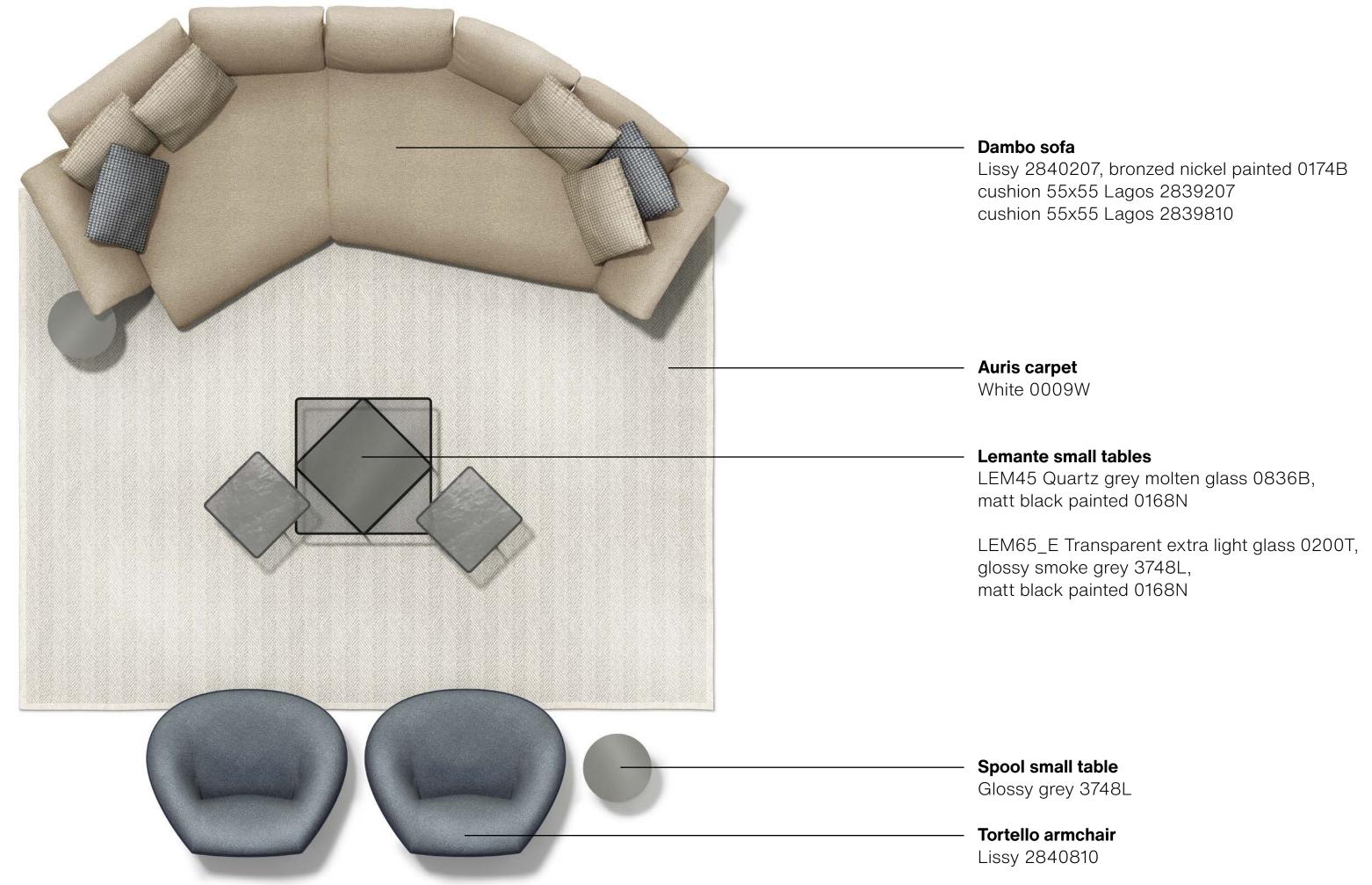
Planck small table **Quiet Lines night table** Glossy dove grey 3738L, Gamma 1226256, etched glass 0247A transparent extra light glass 0200T, bronzed nickel painted 0174B Alys 10 bed Milk white thick leather 1121104 (dove grey stitchings) Milos carpet Graphite 0217G **Quiet Lines bench** Gamma 1226256, bronzed nickel painted 0174B Tortello armchair Lissy 2840500



Spool small table

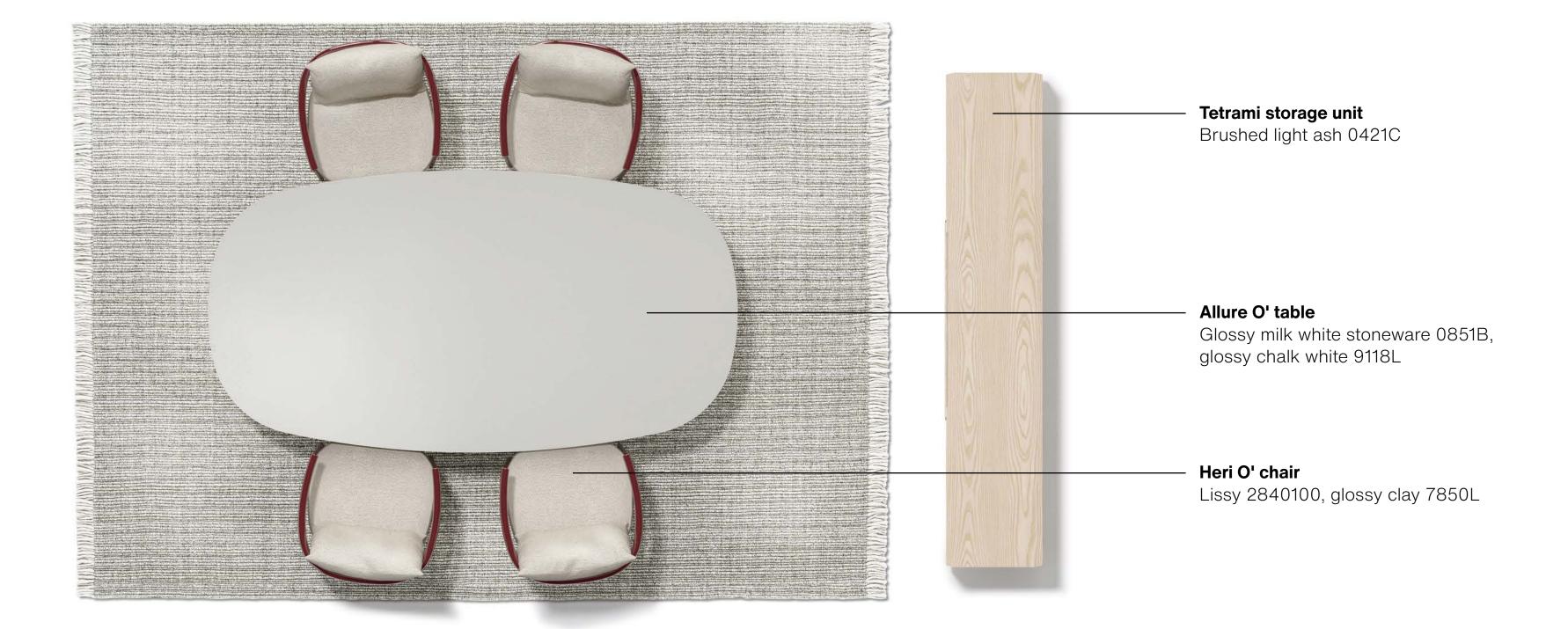
Glossy mustard 1263L

-Room Dambo Tortello Lemante



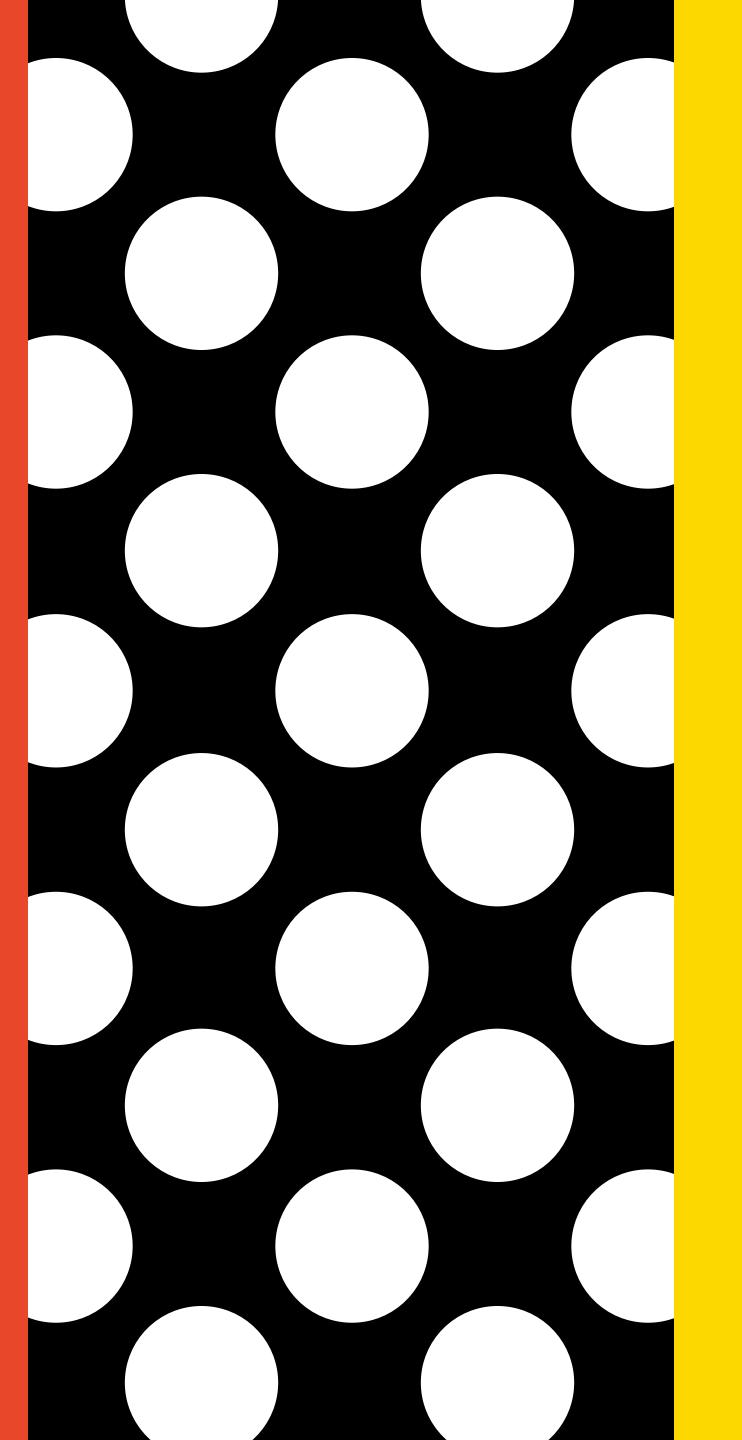


-Room Allure O' Heri O' Tetrami





-Marketing & Communication





—Products Delivery Terms

Tetrami	W 28/23	July, 10th
Lemante	W 30/23	July, 24th
Flair O' Couture	W 30/23	July, 24th
Tortello	W 37/23	September, 11th
Tobi-Ishi	W 37/23	September, 11th
Allure O' indoor	W 37/23	September, 11th
Eryt	W 37/23	September, 11th
Heri O'	W 37/23	September, 11th
Dambo	W 39/23	End of September
Alys 10	W 43/23	End of October
Quiet Lines	W 44/23	End of October



—Delivery Terms

B&B Italia
Fabric Samples
Agents, Sales Team, DOS

New shades April W 16/23 April 17th

B&B Italia
Sampling Hangers Update
All Dealers

New shades April W 23/23 June 5th



—Collection Experience

in-store tool to generate an immersive experience through QR Code



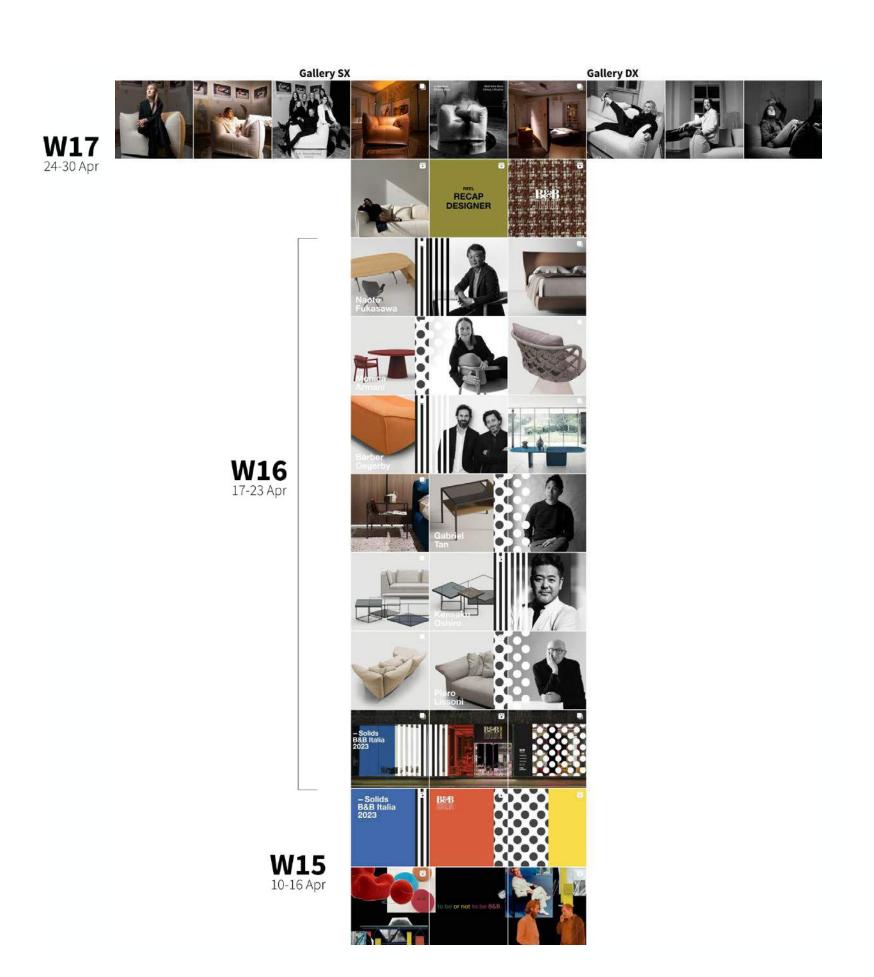


—Digital Push

from beginning of April on Pinterest, Meta traffic and Search Google present the news 2023 worldwide

from April 18th to 30th Drive to Milan Store campaign on Meta and a GDN campaign with visibility and coverage as main goal

—Webinar Mid May TBC







— PR & Press

Secured media coverage in prestigious Italia and International magazines.

NY Times Newspaper Style & Design Section

April 13th

Door, La Repubblica supplement

April 13th

Wallpaper

May issue 2023

Wallpaper.com

April 14th

Corriere della Sera, Dorso Design

April 18th

HTSI Superior Interior, II Sole 24 Ore April 19th MF Newspaper

April 18th

Il Messaggero, Molto Futuro

April 20th

Interni

April 2023

AD Italia

April 2023

Ad-italia.it

April 17th

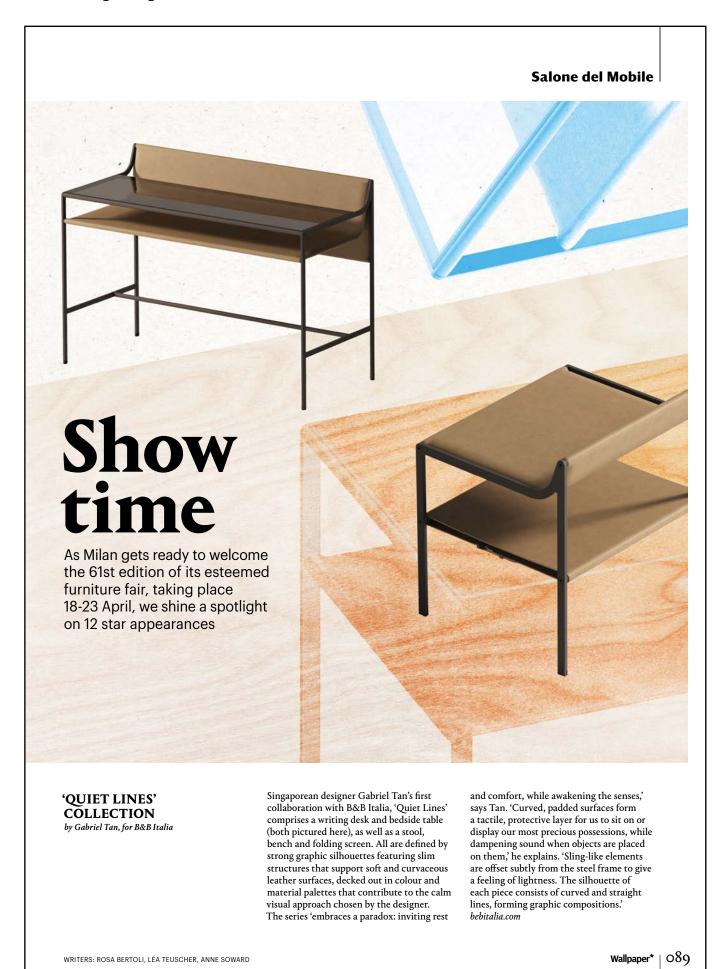
D Casa, Repubblica supplement

April 29th



— PR & Press Media coverage

Wallpaper



The New York Times

MILAN DESIGN WEEK

A seating system that recalls stuffed pasta

A cross-pollination of

virtual and physical work





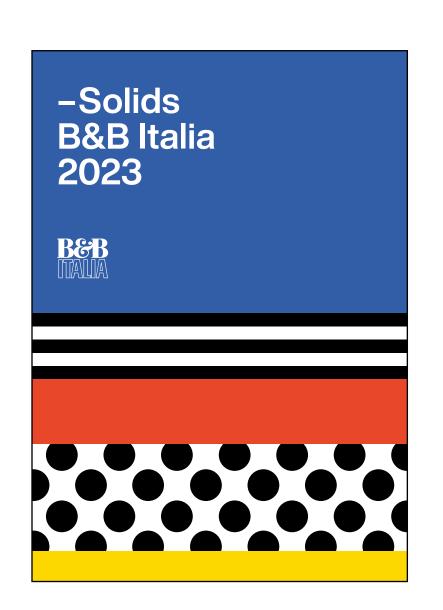
A light inspired by rope





—B&B Italia tabloid

distributed during Milano Design Week and delivered to DOS and dealers right after



"We wanted to but at the same time respect B&B Italia's has always been creative DNA and its able to surprise. multiple languages, This year we wanted a tribute to its ability to be as surprising as possible." to keep paradoxes under control. B&B Piero Lissoni, **Artistic Director** Italia is recognised for great classics at B&B Italia.





— Event Plan

Milano Design Week AGENDA

Monday 17th April

9am-9:30am PR Meeting in Store

9:30am-2:30pm Press Preview in Store

12:15am-1pm Product training to DOS team

3pm-4pm Marketing & Sales Meeting in Store

4:15pm-5pm **Product Presentation with R&D Team**

5pm-5:30pm **Maxalto Meeting with I. Casalino**

Tuesday 18th April

10am-5pm **Store Opening**

5pm-7pm Closing of the Store for event preparation

No appointments in this time slot

7pm-10pm In Store Cocktail - by invitation

Durini Showroom opening hours

Tuesday 18th April

10am-5pm **Store Opening**

5pm-7pm Closing of the Store for event preparation

Wednwsday 19th April

10am-9pm

Tuesday 20th April

10am-10pm

Friday 21st April

10am-9pm

Saturday 22nd April

10am-9pm

Sunday 23rd April

10am-6pm



— Event Plan

WIFI - upon request for guests in the hospitality area

Wifi: WSaloneDelMobile-BeB Password: Salone2023B&B

Wardrobe/Cloakroom

Cloakroom service not provided

DRESS CODE

No dress code required – please remember to use the B&B Italia pin you will receive at the reception desk.

Shuttle service- kindly note a transfer service is not available either from Durini to Fiera and backwards.

Photo e video_ no restrictions.



-Thank you

